



Republic of the Philippines  
**PHILIPPINE COCONUT AUTHORITY**  
Region XIII  
Yu Bldg., South Montilla Blvd., Butuan City, 8600  
Philippines  
Tel. Nos.: (085) 225-0382 Globe No.: (085) 303-1672  
[pca\\_13caraga@yahoo.com.ph](mailto:pca_13caraga@yahoo.com.ph) or [regionxiii@pca.gov.ph](mailto:regionxiii@pca.gov.ph)

# **PHILIPPINE BIDDING DOCUMENTS**

(As Harmonized with Development Partners)

Government of the Republic of the Philippines

## **2025 SOPDP FERTILIZATION (YEAR 2): AMMMONIUM SULFATE (AS) AND MURIATE OF POTASH (MOP)**

Project Code No. **RXIII-RXIII-2025-10-06**

**July 2020**

# Table of Contents

Glossary of Acronyms, Terms, and Abbreviations	3
1. Scope of Bid	8
2. Funding Information	8
3. Bidding Requirements	8
The Bidder, by the act of submitting its Bid, shall be deemed to have verified and accepted the general requirements of this Project, including other factors that may affect the cost, duration and execution or implementation of the contract, project, or work and examine all instructions, forms, terms, and project requirements in the Bidding Documents.	8
4. Corrupt, Fraudulent, Collusive, and Coercive Practices	8
5. Eligible Bidders	8
6. Origin of Goods	9
7. Subcontracts	9
8. Pre-Bid Conference	9
9. Clarification and Amendment of Bidding Documents	9
10. Documents comprising the Bid: Eligibility and Technical Components	10
11. Documents comprising the Bid: Financial Component	10
12. Bid Prices	10
13. Bid and Payment Currencies	11
14. Bid Security	11
15. Sealing and Marking of Bids	11
16. Deadline for Submission of Bids	12
17. Opening and Preliminary Examination of Bids	12
18. Domestic Preference	12
19. Detailed Evaluation and Comparison of Bids	12
20. Post-Qualification	13
21. Signing of the Contract	13
Bid Data Sheet	14
1. Scope of Contract	15
2. Advance Payment and Terms of Payment	15
3. Performance Security	15
4. Inspection and Tests	15
5. Warranty	16
6. Liability of the Supplier	16
Special Conditions of Contract	17
Section VI. Schedule of Requirements	20
TECHNICAL SPECIFICATIONS	21
TERMS OF REFERENCE	22
Checklist of Technical and Financial Documents	26

# ***Glossary of Acronyms, Terms, and Abbreviations***

**ABC** – Approved Budget for the Contract.

**BAC** – Bids and Awards Committee.

**Bid** – A signed offer or proposal to undertake a contract submitted by a bidder in response to and in consonance with the requirements of the bidding documents. Also referred to as *Proposal* and *Tender*. (2016 revised IRR, Section 5[c])

**Bidder** – Refers to a contractor, manufacturer, supplier, distributor and/or consultant who submits a bid in response to the requirements of the Bidding Documents. (2016 revised IRR, Section 5[d])

**Bidding Documents** – The documents issued by the Procuring Entity as the bases for bids, furnishing all information necessary for a prospective bidder to prepare a bid for the Goods, Infrastructure Projects, and/or Consulting Services required by the Procuring Entity. (2016 revised IRR, Section 5[e])

**BIR** – Bureau of Internal Revenue.

**BSP** – Bangko Sentral ng Pilipinas.

**Consulting Services** – Refer to services for Infrastructure Projects and other types of projects or activities of the GOP requiring adequate external technical and professional expertise that are beyond the capability and/or capacity of the GOP to undertake such as, but not limited to: (i) advisory and review services; (ii) pre-investment or feasibility studies; (iii) design; (iv) construction supervision; (v) management and related services; and (vi) other technical services or special studies. (2016 revised IRR, Section 5[i])

**CDA** - Cooperative Development Authority.

**Contract** – Refers to the agreement entered into between the Procuring Entity and the Supplier or Manufacturer or Distributor or Service Provider for procurement of Goods and Services; Contractor for Procurement of Infrastructure Projects; or Consultant or Consulting Firm for Procurement of Consulting Services; as the case may be, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

**CIF** – Cost Insurance and Freight.

**CIP** – Carriage and Insurance Paid.

**CPI** – Consumer Price Index.

**DDP** – Refers to the quoted price of the Goods, which means “delivered duty paid.”

**DTI** – Department of Trade and Industry.

**EXW** – Ex works.

**FCA** – “Free Carrier” shipping point.

**FOB** – “Free on Board” shipping point.

**Foreign-funded Procurement or Foreign-Assisted Project**– Refers to procurement whose funding source is from a foreign government, foreign or international financing institution as specified in the Treaty or International or Executive Agreement. (2016 revised IRR, Section 5[b]).

**Framework Agreement** – Refers to a written agreement between a procuring entity and a supplier or service provider that identifies the terms and conditions, under which specific purchases, otherwise known as “Call-Offs,” are made for the duration of the agreement. It is in the nature of an option contract between the procuring entity and the bidder(s) granting the procuring entity the option to either place an order for any of the goods or services identified in the Framework Agreement List or not buy at all, within a minimum period of one (1) year to a maximum period of three (3) years. (GPPB Resolution No. 27-2019)

**GFI** – Government Financial Institution.

**GOCC** – Government-owned and/or –controlled corporation.

**Goods** – Refer to all items, supplies, materials and general support services, except Consulting Services and Infrastructure Projects, which may be needed in the transaction of public businesses or in the pursuit of any government undertaking, project or activity, whether in the nature of equipment, furniture, stationery, materials for construction, or personal property of any kind, including non-personal or contractual services such as the repair and maintenance of equipment and furniture, as well as trucking, hauling, janitorial, security, and related or analogous services, as well as procurement of materials and supplies provided by the Procuring Entity for such services. The term “related” or “analogous services” shall include, but is not limited to, lease or purchase of office space, media advertisements, health maintenance services, and other services essential to the operation of the Procuring Entity. (2016 revised IRR, Section 5[r])

**GOP** – Government of the Philippines.

**GPPB** – Government Procurement Policy Board.

**INCOTERMS** – International Commercial Terms.

**Infrastructure Projects** – Include the construction, improvement, rehabilitation, demolition, repair, restoration or maintenance of roads and bridges, railways, airports, seaports, communication facilities, civil works components of information technology projects, irrigation, flood control and drainage, water supply, sanitation, sewerage and solid waste management systems, shore protection, energy/power and electrification facilities, national

buildings, school buildings, hospital buildings, and other related construction projects of the government. Also referred to as *civil works or works*. (2016 revised IRR, Section 5[u])

**LGUs** – Local Government Units.

**NFCC** – Net Financial Contracting Capacity.

**NGA** – National Government Agency.

**PhilGEPS** - Philippine Government Electronic Procurement System.

**Procurement Project** – refers to a specific or identified procurement covering goods, infrastructure project or consulting services. A Procurement Project shall be described, detailed, and scheduled in the Project Procurement Management Plan prepared by the agency which shall be consolidated in the procuring entity's Annual Procurement Plan. (GPPB Circular No. 06-2019 dated 17 July 2019)

**PSA** – Philippine Statistics Authority.

**SEC** – Securities and Exchange Commission.

**SLCC** – Single Largest Completed Contract.

**Supplier** – refers to a citizen, or any corporate body or commercial company duly organized and registered under the laws where it is established, habitually established in business and engaged in the manufacture or sale of the merchandise or performance of the general services covered by his bid. (Item 3.8 of GPPB Resolution No. 13-2019, dated 23 May 2019). Supplier as used in these Bidding Documents may likewise refer to a distributor, manufacturer, contractor, or consultant.

**UN** – United Nations.



REPUBLIC OF THE PHILIPPINES  
Department of Agriculture  
PHILIPPINE COCONUT AUTHORITY  
Yu Bldg., South Montilla Blvd., Butuan City, 8600  
Philippines  
Tel. Nos.: (085) 225-0382 Globe No.: (085) 303-1672  
[pca\\_13caga@yahoo.com.ph](mailto:pca_13caga@yahoo.com.ph); [regionxiii@pca.gov.ph](mailto:regionxiii@pca.gov.ph)

## INVITATION TO BID FOR

### 2025 SOPDP FERTILIZATION (YEAR 2): AMMONIUM SULFATE (AS) AND MURIATE OF POTASH (MOP)

1. The *[Philippine Coconut Authority-Region XIII]*, through the *2025 SOPDP Fertilization (Year 2)* intends to apply the sum of **One Million Seven Hundred Thirty Eight Thousand Five Hundred Thirty Pesos Only (PhP 1,738,530.00)** being the ABC to payments under the contract for the **Supply, transport, handling and delivery of 705 bags Ammonium Sulfate (AS) & 470 bags Muriate of Potash**. Bids received in excess of the ABC shall be automatically rejected at bid opening.
2. The *Philippine Coconut Authority, Region XIII* now invites bids for the above Procurement Project. Delivery of the Goods is required by **30 Calendar Days**. Bidders should have completed, within five (5) **years** from the date of submission and receipt of bids, a contract similar to the Project. The description of an eligible bidder is contained in the Bidding Documents, particularly, in Section II (Instructions to Bidders).
3. Bidding will be conducted through open competitive bidding procedures using a non-discretionary “*pass/fail*” criterion as specified in the 2016 revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184.
4. Prospective Bidders may obtain further information from *Philippine Coconut Authority, Region XIII* and inspect the Bidding Documents at the address given below during *Monday to Friday 8:00A.M. to 5:00 P.M.*
5. A complete set of Bidding Documents may be acquired by interested Bidders on **October 31, 2024 to November 20, 2024** from the given address and website(s) below *[PHILIPPINE COCONUT AUTHORITY R XIII-Caraga, 2<sup>nd</sup> Floor Yu Bldg., South Montilla, Boulevard, Butuan City with e mail address: [regionxiii@pca.gov.ph](mailto:regionxiii@pca.gov.ph) and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB, in the amount of **Five Thousand Pesos Only [Php 5,000.00]**. The Procuring Entity shall allow the bidder to present its proof of payment for the fees *[thru the presented issued Official Receipt in person, by facsimile, or through electronic means.]**

6. The [***Philippine Coconut Authority, Region XIII***] will hold a Pre-Bid Conference<sup>1</sup> on **November 08, 2024 3:00 P.M.** at *PCA Regional Office XIII Conference Room, 2<sup>nd</sup> Floor Yu Bldg. South Montilla Blvd. Butuan City*] in face to face or through video conferencing or webcasting via zoom website, which shall be open to prospective bidders.
7. Bids must be duly received by the BAC Secretariat through (i) manual submission at the office address indicated below or via courier submitted to the office address on or before **November 20, 2024 at 3:00 P.M.** Late bids shall not be accepted.
8. All Bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in **ITB** Clause 14.
9. Bid opening shall be on **November 20, 2024 at 3:15 P.M.** at the given address below *PCA Regional Office XIII Conference Room, 2<sup>nd</sup> Floor Yu Bldg. South Montilla Blvd. Butuan City* and/or via courier or hand carry submission. Bids will be opened in the presence of the bidders' representatives who choose to attend the activity.

The complete schedules of bidding activities are as follows:

<b>Activities</b>	<b>Schedule</b>
Issuance & availability of Bidding Documents	October 31, 2024 – November 20, 2024
Pre-bid Conference	November 08, 2024 (3:00 PM)
Deadline for Submission of Bidding Documents	November 20, 2024 (3:00 PM)
Opening of Bidding Documents	November 20, 2024 (3:15 PM)

10. The ***Philippine Coconut Authority, Region XIII*** reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Sections 35.6 and 41 of the 2016 revised IRR of RA No. 9184, without thereby incurring any liability to the affected bidder or bidders.
11. For further information, please refer to:  
  
**MANOLITO L. CASAPAO**  
**PHILIPPINE COCONUT AUTHORITY**  
 8600 and/or 2ND Floor Yu Bldg. South Montilla Blvd, Butuan City  
*pca\_13caraga@yahoo.com.ph, regionxiii@pca.gov.ph*  
*contact no. 09628379607*
12. You may visit the following websites:  
 For downloading of Bidding Documents: *log in to <https://philgeps.gov.ph>*  
 For online bid submission: *Not applicable*

October 30, 2024

**LYNDON L. VERANO**  
 \_\_\_\_\_  
*BAC Chairperson*

<sup>1</sup> May be deleted in case the ABC is less than One Million Pesos (PhP1,000,000) where the Procuring Entity may not hold a Pre-Bid Conference.

## 1. Scope of Bid

The Procuring Entity, *Philippine Coconut Authority, Region XIII* wishes to receive Bids for the *Supply, transport, handling and delivery of 705 bags Ammonium Sulfate (AS) & 470 bags Muriate of Potash for 2025 SOPDP Fertilization (Year 2)*.

The Procurement Project referred to herein as “*2025 SOPDP Fertilization (Year 2): Ammonium Sulfate (AS) & Muriate of Potash (MOP)*” is composed of [1 lot], the details of which are described in Section VII (Technical Specifications).

## 2. Funding Information

2.1. The GOP through the source of funding as indicated below for “*2025 SOPDP Fertilization (Year 2)*” is in the total amount of *PhP 1,738,530.00*.

2.2. The source of funding is:

a. GOCC and GFIs, the Corporate Operating Budget.

## 3. Bidding Requirements

The Bidding for the Project shall be governed by all the provisions of RA No. 9184 and its 2016 revised IRR, including its Generic Procurement Manuals and associated policies, rules and regulations as the primary source thereof, while the herein clauses shall serve as the secondary source thereof.

Any amendments made to the IRR and other GPPB issuances shall be applicable only to the ongoing posting, advertisement, or **IB** by the BAC through the issuance of a supplemental or bid bulletin.

The Bidder, by the act of submitting its Bid, shall be deemed to have verified and accepted the general requirements of this Project, including other factors that may affect the cost, duration and execution or implementation of the contract, project, or work and examine all instructions, forms, terms, and project requirements in the Bidding Documents.

## 4. Corrupt, Fraudulent, Collusive, and Coercive Practices

The Procuring Entity, as well as the Bidders and Suppliers, shall observe the highest standard of ethics during the procurement and execution of the contract. They or through an agent shall not engage in corrupt, fraudulent, collusive, coercive, and obstructive practices defined under Annex “I” of the 2016 revised IRR of RA No. 9184 or other integrity violations in competing for the Project.

## 5. Eligible Bidders

5.1. Only Bids of Bidders found to be legally, technically, and financially capable will be evaluated.



- 5.2. Foreign ownership limited to those allowed under the rules may participate in this Project.
- 5.3. Pursuant to Section 23.4.1.3 of the 2016 revised IRR of RA No.9184, the Bidder shall have an SLCC that is at least one (1) contract similar to the Project the value of which, adjusted to current prices using the PSA's CPI, must be at least equivalent to:
- a. For the procurement of **Expendable** Supplies and Services: The Bidder must have completed a single contract that is similar to this Project, equivalent to **Twenty Five percent (25%)** of the ABC.
- 5.4. The Bidders shall comply with the eligibility criteria under Section 23.4.1 of the 2016 IRR of RA No. 9184.

## 6. Origin of Goods

There is no restriction on the origin of goods other than those prohibited by a decision of the UN Security Council taken under Chapter VII of the Charter of the UN, subject to Domestic Preference requirements under **ITB** Clause 18.

## 7. Subcontracts

- 7.1. The Bidder may subcontract portions of the Project to the extent allowed by the Procuring Entity as stated herein, but in no case more than twenty percent (20%) of the Project.

The Procuring Entity has prescribed that:

- a. Subcontracting is not allowed.

## 8. Pre-Bid Conference

The Procuring Entity will hold a pre-bid conference for this Project on the specified date and time in its address ***PCA Regional Office XIII Conference Room, 2<sup>nd</sup> Floor Yu Bldg. South Montilla Blvd., Butuan City on November 08, 2024, 3:00 P.M.*** either physical presence and/or through videoconferencing/webcasting as indicated in paragraph 6 of the **IB**.

## 9. Clarification and Amendment of Bidding Documents

Prospective bidders may request for clarification on and/or interpretation of any part of the Bidding Documents. Such requests must be in writing and received by the Procuring Entity, either at its given address or through electronic mail indicated in the **IB**, at least ten (10) calendar days before the deadline set for the submission and receipt of Bids.

## **10. Documents comprising the Bid: Eligibility and Technical Components**

- 10.1. The first envelope shall contain the eligibility and technical documents of the Bid as specified in **Section VIII (Checklist of Technical and Financial Documents)**.
- 10.2. The Bidder's SLCC as indicated in **ITB** Clause 5.3 should have been completed within *5 years* prior to the deadline for the submission and receipt of bids.
- 10.3. If the eligibility requirements or statements, the bids, and all other documents for submission to the BAC are in foreign language other than English, it must be accompanied by a translation in English, which shall be authenticated by the appropriate Philippine foreign service establishment, post, or the equivalent office having jurisdiction over the foreign bidder's affairs in the Philippines. Similar to the required authentication above, for Contracting Parties to the Apostille Convention, only the translated documents shall be authenticated through an apostille pursuant to GPPB Resolution No. 13-2019 dated 23 May 2019. The English translation shall govern, for purposes of interpretation of the bid.

## **11. Documents comprising the Bid: Financial Component**

- 11.1. The second bid envelope shall contain the financial documents for the Bid as specified in **Section VIII (Checklist of Technical and Financial Documents)**.
- 11.2. If the Bidder claims preference as a Domestic Bidder or Domestic Entity, a certification issued by DTI shall be provided by the Bidder in accordance with Section 43.1.3 of the 2016 revised IRR of RA No. 9184.
- 11.3. Any bid exceeding the ABC indicated in paragraph 1 of the **IB** shall not be accepted.
- 11.4. For Foreign-funded Procurement, a ceiling may be applied to bid prices provided the conditions are met under Section 31.2 of the 2016 revised IRR of RA No. 9184.

## **12. Bid Prices**

- 12.1. Prices indicated on the Price Schedule shall be entered separately in the following manner:
  - a. For Goods offered from within the Procuring Entity's country:
    - i. The price of the Goods quoted EXW (ex-works, ex-factory, ex-warehouse, ex-showroom, or off-the-shelf, as applicable);
    - ii. The cost of all customs duties and sales and other taxes already paid or payable;

- iii. The cost of transportation, insurance, and other costs incidental to delivery of the Goods to their final destination; and
  - iv. The price of other (incidental) services, if any, listed in e.
- b. For Goods offered from abroad:
- i. Unless otherwise stated in the **BDS**, the price of the Goods shall be quoted delivered duty paid (DDP) with the place of destination in the Philippines as specified in the **BDS**. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible country. Similarly, the Bidder may obtain insurance services from any eligible source country.
  - ii. The price of other (incidental) services, if any, as listed in **Section VII (Technical Specifications)**.

### 13. Bid and Payment Currencies

- 13.1. For Goods that the Bidder will supply from outside the Philippines, the bid prices may be quoted in the local currency or tradeable currency accepted by the BSP at the discretion of the Bidder. However, for purposes of bid evaluation, Bids denominated in foreign currencies, shall be converted to Philippine currency based on the exchange rate as published in the BSP reference rate bulletin on the day of the bid opening.
- 13.2. Payment of the contract price shall be made in:
- a. Philippine Pesos.

### 14. Bid Security

- 14.1. The Bidder shall submit a Bid Securing Declaration<sup>2</sup> or any form of Bid Security in the amount indicated in the **BDS**, which shall be not less than the percentage of the ABC in accordance with the schedule in the **BDS**.
- 14.2. The Bid and bid security shall be valid until **120 calendar days**. Any Bid not accompanied by an acceptable bid security shall be rejected by the Procuring Entity as non-responsive.

### 15. Sealing and Marking of Bids

Each Bidder shall submit one copy of the first and second components of its Bid.

The Procuring Entity may request additional hard copies and/or electronic copies of the Bid. However, failure of the Bidders to comply with the said request shall not be a ground for disqualification.

If the Procuring Entity allows the submission of bids through online submission or any other electronic means, the Bidder shall submit an electronic copy of its Bid, which must be digitally signed. An electronic copy that cannot be opened or is corrupted shall be considered non-responsive and, thus, automatically disqualified.

## **16. Deadline for Submission of Bids**

- 16.1. The Bidders shall submit on the specified date and time and either at its physical address or through online submission as indicated in paragraph 7 of the **IB**.

## **17. Opening and Preliminary Examination of Bids**

- 17.1. The BAC shall open the Bids in public at the time, on the date, and at the place specified in paragraph 9 of the **IB**. The Bidders' representatives who are present shall sign a register evidencing their attendance. In case videoconferencing, webcasting or other similar technologies will be used, attendance of participants shall likewise be recorded by the BAC Secretariat.

In case the Bids cannot be opened as scheduled due to justifiable reasons, the rescheduling requirements under Section 29 of the 2016 revised IRR of RA No. 9184 shall prevail.

- 17.2. The preliminary examination of bids shall be governed by Section 30 of the 2016 revised IRR of RA No. 9184.

## **18. Domestic Preference**

- 18.1. The Procuring Entity will grant a margin of preference for the purpose of comparison of Bids in accordance with Section 43.1.2 of the 2016 revised IRR of RA No. 9184.

## **19. Detailed Evaluation and Comparison of Bids**

- 19.1. The Procuring BAC shall immediately conduct a detailed evaluation of all Bids rated "*passed*," using non-discretionary pass/fail criteria. The BAC shall consider the conditions in the evaluation of Bids under Section 32.2 of the 2016 revised IRR of RA No. 9184.
- 19.2. If the Project allows partial bids, bidders may submit a proposal on any of the lots or items, and evaluation will be undertaken on a per lot or item basis, as the case maybe. In this case, the Bid Security as required by **ITB** Clause 15 shall be submitted for each lot or item separately.
- 19.3. The descriptions of the lots or items shall be indicated in **Section VII (Technical Specifications)**, although the ABCs of these lots or items are indicated in the **BDS** for purposes of the NFCC computation pursuant to Section 23.4.2.6 of the 2016 revised IRR of RA No. 9184. The NFCC must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder.

- 19.4. The Project shall be awarded as One Project having several items that shall be awarded as one contract.
- 19.5. Except for bidders submitting a committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation, all Bids must include the NFCC computation pursuant to Section 23.4.1.4 of the 2016 revised IRR of RA No. 9184, which must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder. For bidders submitting the committed Line of Credit, it must be at least equal to ten percent (10%) of the ABCs for all the lots or items participated in by the prospective Bidder.

## **20. Post-Qualification**

- 20.1. Within a non-extendible period of five (5) calendar days from receipt by the Bidder of the notice from the BAC that it submitted the Lowest Calculated Bid, the Bidder shall submit its latest income and business tax returns filed and paid through the BIR Electronic Filing and Payment System (eFPS) and other appropriate licenses and permits required by law and stated in the **BDS**.

## **21. Signing of the Contract**

- 21.1. The documents required in Section 37.2 of the 2016 revised IRR of RA No. 9184 shall form part of the Contract. Additional Contract documents are indicated in the **BDS**.

# Bid Data Sheet

ITB Clause																						
5.3	For this purpose, contracts similar to the Project shall be:  a. <i>Any Inorganic Fertilizers.</i>  b. Completed within <b>five (5) years</b> prior to the deadline for the submission and receipt of bids.																					
7.1	<i>“Subcontracting is not allowed”</i>																					
12	The price of the Goods shall be quoted DDP <i>[state place of destination]</i> or the applicable International Commercial Terms (INCOTERMS) for this Project.																					
14.1	The bid security shall be in the form of a Bid Securing Declaration, or any of the following forms and amounts:  a. The amount of not less than <u>34,770.60</u> <i>[Indicate the amount equivalent to two percent (2%) of ABC]</i> , if bid security is in cash, cashier’s/manager’s check, bank draft/guarantee or irrevocable letter of credit; or  b. The amount of not less than <u>86,926.50</u> <i>[Indicate the amount equivalent to five percent (5%) of ABC]</i> if bid security is in Surety Bond.																					
19.3	<i>The Project shall be awarded as One Project having several items that shall be awarded as one contract.</i> <table><tr><th rowspan="3">Region/ Province</th><th rowspan="3">ABC (PhP)</th><th colspan="3">Physical Target</th></tr><tr><th colspan="3">No. of Bags</th></tr><tr><th>AS</th><th>MOP</th><th>Total</th></tr><tr><td>CARAGA</td><td>1,738,530.00</td><td>705</td><td>470</td><td>1,175</td></tr><tr><td>Agusan del Sur</td><td>1,738,530.00</td><td>705</td><td>470</td><td>1,175</td></tr></table>	Region/ Province	ABC (PhP)	Physical Target			No. of Bags			AS	MOP	Total	CARAGA	1,738,530.00	705	470	1,175	Agusan del Sur	1,738,530.00	705	470	1,175
Region/ Province	ABC (PhP)			Physical Target																		
				No. of Bags																		
		AS	MOP	Total																		
CARAGA	1,738,530.00	705	470	1,175																		
Agusan del Sur	1,738,530.00	705	470	1,175																		
20.2	<i>The bidder shall submit the following additional requirements which must be valid as of the date of opening of bids.</i>  <b>i.) FPA Accreditation (Warehouse/s &amp; Registration)</b> <b>ii.) Laboratory Result (AS and MOP) within six (6) months prior to opening of bids</b> <b>iii.) Certificate of Product Registration (CPR)</b> <b>iv.) Certificate of Distributorship (for Distributors only)</b>																					
21.2	<i>“No additional requirement.”</i>																					

## 1. Scope of Contract

This Contract shall include all such items, although not specifically mentioned, that can be reasonably inferred as being required for its completion as if such items were expressly mentioned herein. All the provisions of RA No. 9184 and its 2016 revised IRR, including the Generic Procurement Manual, and associated issuances, constitute the primary source for the terms and conditions of the Contract, and thus, applicable in contract implementation. Herein clauses shall serve as the secondary source for the terms and conditions of the Contract.

This is without prejudice to Sections 74.1 and 74.2 of the 2016 revised IRR of RA No. 9184 allowing the GPPB to amend the IRR, which shall be applied to all procurement activities, the advertisement, posting, or invitation of which were issued after the effectivity of the said amendment.

Additional requirements for the completion of this Contract shall be provided in the **Special Conditions of Contract (SCC)**.

## 2. Advance Payment and Terms of Payment

2.1. Advance payment of the contract amount is provided under Annex “D” of the revised 2016 IRR of RA No. 9184.

2.2. The Procuring Entity is allowed to determine the terms of payment on the partial or staggered delivery of the Goods procured, provided such partial payment shall correspond to the value of the goods delivered and accepted in accordance with prevailing accounting and auditing rules and regulations. The terms of payment are indicated in the **SCC**.

## 3. Performance Security

Within ten (10) calendar days from receipt of the Notice of Award by the Bidder from the Procuring Entity but in no case later than prior to the signing of the Contract by both parties, the successful Bidder shall furnish the performance security in any of the forms prescribed in Section 39 of the 2016 revised IRR of RA No. 9184. *{[Include if Framework Agreement will be used:] In the case of Framework Agreement, the Bidder may opt to furnish the performance security or a Performance Securing Declaration as defined under the Guidelines on the Use of Framework Agreement.}*

## 4. Inspection and Tests

The Procuring Entity or its representative shall have the right to inspect and/or to test the Goods to confirm their conformity to the Project specifications at no extra cost to the Procuring Entity in accordance with the Generic Procurement Manual. In addition to tests in the **SCC**, **Section IV (Technical Specifications)** shall specify what inspections and/or tests the Procuring Entity requires, and where they are to be conducted. The Procuring Entity shall notify the Supplier in writing, in a timely manner, of the identity of any representatives retained for these purposes.

All reasonable facilities and assistance for the inspection and testing of Goods, including access to drawings and production data, shall be provided by the Supplier to the authorized inspectors at no charge to the Procuring Entity.

## **5. Warranty**

- 6.1. In order to assure that manufacturing defects shall be corrected by the Supplier, a warranty shall be required from the Supplier as provided under Section 62.1 of the 2016 revised IRR of RA No. 9184.
- 6.2. The Procuring Entity shall promptly notify the Supplier in writing of any claims arising under this warranty. Upon receipt of such notice, the Supplier shall, repair or replace the defective Goods or parts thereof without cost to the Procuring Entity, pursuant to the Generic Procurement Manual.

## **6. Liability of the Supplier**

The Supplier's liability under this Contract shall be as provided by the laws of the Republic of the Philippines.

If the Supplier is a joint venture, all partners to the joint venture shall be jointly and severally liable to the Procuring Entity.



## Special Conditions of Contract

GCC Clause	
	<p><b>Delivery and Documents –</b></p> <p>For purposes of the Contract, “EXW,” “FOB,” “FCA,” “CIF,” “CIP,” “DDP” and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris. The Delivery terms of this Contract shall be as follows:</p> <p><i>[For Goods supplied from abroad, state:]</i> “The delivery terms applicable to the Contract are DDP delivered <i>[indicate place of destination]</i>. In accordance with INCOTERMS.”</p> <p><i>[For Goods supplied from within the Philippines, state:]</i> “The delivery terms applicable to this Contract are delivered to <i>[define in Section VI Schedule of Requirements]</i>. Risk and title will pass from the Supplier to the Procuring Entity upon receipt and final acceptance of the Goods at their final destination.”</p> <p>Delivery of the Goods shall be made by the Supplier in accordance with the terms specified in Section VI (Schedule of Requirements).</p> <p>For purposes of this Clause the Procuring Entity’s Representative at the Project Site is <i>[PCA CCDO’s/Agriculturist assigned]</i>.</p> <p><b>Incidental Services –</b></p> <p>The Supplier is required to provide all of the following services, including additional services, if any, specified in Section VI. Schedule of Requirements:</p> <ol style="list-style-type: none"> <li>a. performance or supervision of on-site assembly and/or start-up of the supplied Goods;</li> <li>b. furnishing of tools required for assembly and/or maintenance of the supplied Goods;</li> <li>c. furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied Goods;</li> <li>d. performance or supervision or maintenance and/or repair of the supplied Goods, for a period of time agreed by the parties, provided that this service shall not relieve the Supplier of any warranty obligations under this Contract; and</li> </ol>
	<ol style="list-style-type: none"> <li>e. Training of the Procuring Entity’s personnel, at the Supplier’s plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied Goods.</li> </ol>

	<p>The Contract price for the Goods shall include the prices charged by the Supplier for incidental services and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services.</p> <p><b>Spare Parts –</b></p> <p>The Supplier is required to provide all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the Supplier:</p> <ul style="list-style-type: none"> <li>a. such spare parts as the Procuring Entity may elect to purchase from the Supplier, provided that this election shall not relieve the Supplier of any warranty obligations under this Contract; and</li> <li>b. in the event of termination of production of the spare parts: <ul style="list-style-type: none"> <li>i. advance notification to the Procuring Entity of the pending termination, in sufficient time to permit the Procuring Entity to procure needed requirements; and</li> <li>ii. following such termination, furnishing at no cost to the Procuring Entity, the blueprints, drawings, and specifications of the spare parts, if requested.</li> </ul> </li> </ul> <p>The spare parts and other components required are listed in <b>Section VI (Schedule of Requirements)</b> and the cost thereof are included in the contract price.</p> <p>The Supplier shall carry sufficient inventories to assure ex-stock supply of consumable spare parts or components for the Goods for a period of <i>[One (1) warranty period]</i>.</p> <p>Spare parts or components shall be supplied as promptly as possible, but in any case, within <i>[one]</i> month of placing the order.</p>
	<p><b>Packaging –</b></p> <p>The Supplier shall provide such packaging of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in this Contract. The packaging shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packaging case size and weights shall take into consideration, where appropriate, the remoteness of the Goods’ final destination and the absence of heavy handling facilities at all points in transit.</p> <p>The packaging, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract, including additional requirements, if any, specified below, and in any subsequent instructions ordered by the Procuring Entity.</p>

	See Technical Specifications and sack outline at last pages of the bidding document.
	<p>A packaging list identifying the contents and quantities of the package is to be placed on an accessible point of the outer packaging if practical. If not practical the packaging list is to be placed inside the outer packaging but outside the secondary packaging.</p> <p><b>Transportation –</b></p> <p>Where the Supplier is required under Contract to deliver the Goods CIF, CIP, or DDP, transport of the Goods to the port of destination or such other named place of destination in the Philippines, as shall be specified in this Contract, shall be arranged and paid for by the Supplier, and the cost thereof shall be included in the Contract Price.</p> <p>Where the Supplier is required under this Contract to transport the Goods to a specified place of destination within the Philippines, defined as the Project Site, transport to such place of destination in the Philippines, including insurance and storage, as shall be specified in this Contract, shall be arranged by the Supplier, and related costs shall be included in the contract price.</p>
	<p>Where the Supplier is required under Contract to deliver the Goods CIF, CIP or DDP, Goods are to be transported on carriers of Philippine registry. In the event that no carrier of Philippine registry is available, Goods may be shipped by a carrier which is not of Philippine registry provided that the Supplier obtains and presents to the Procuring Entity certification to this effect from the nearest Philippine consulate to the port of dispatch. In the event that carriers of Philippine registry are available but their schedule delays the Supplier in its performance of this Contract the period from when the Goods were first ready for shipment and the actual date of shipment the period of delay will be considered force majeure.</p> <p>The Procuring Entity accepts no liability for the damage of Goods during transit other than those prescribed by INCOTERMS for DDP deliveries. In the case of Goods supplied from within the Philippines or supplied by domestic Suppliers risk and title will not be deemed to have passed to the Procuring Entity until their receipt and final acceptance at the final destination.</p> <p><b>Intellectual Property Rights –</b></p> <p>The Supplier shall indemnify the Procuring Entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof.</p>
2.2	“Maintain the GCC Clause.”
4	No further instructions

## ***Section VI. Schedule of Requirements***

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project site. Furthermore, this project conforms on the Gender Awareness and Development Plan of the Agency.

Item Number	Description	Quantity (bags)		Delivered (Days)
		AS	MOP	
1	Province Agusan del Sur	705	470	<b>30 Calendar Days</b>
	<b>TOTAL</b>	<b>705</b>	<b>470</b>	

### **DETAILED BARANGAY DROP-OFF POINTS:**

Province	Municipality	Barangay DOP	Area (ha.)	No. of Bags	
				(AS)	(MOP)
<b>Agusan del Sur</b>	Bayugan City	JARBEMCO - Sta. Teresita	13.0	39	26
		Canayugan	2.0	6	4
	Prosperidad	Barangay Hall, Salvacion	15.0	45	30
	Rosario	Maligaya	20.0	60	40
		Poblacion	10.0	30	20
		Cabantao	25.0	75	50
	Bunawan	Bunawan Brook	15.0	45	30
	San Francisco	NGEI MPC, Lapinigan	50.0	150	100
	Trento	Pulang Lupa	10.0	30	20
		Poblacion	10.0	30	20
	Sta. Josefa	Poblacion	50.0	150	100
	Veruela	San Gabriel	5.0	15	10
		Caigangan	5.0	15	10
		Don Mateo	5.0	15	10
<b>GRAND TOTAL</b>			<b>235.0</b>	<b>705</b>	<b>470</b>

## TECHNICAL SPECIFICATIONS

Item	Specification	Statement of Compliance
<b>1</b>	<b>AMMONIUM SULFATE (21-0-0)</b> Weight: 50 Kg Moisture Content: 1% max Content - Nitrogen (N): 21% minimum - Sulfur (S): 23% minimum Physical Appearance Fine White Granules or Crystals	
<b>2</b>	<b>MURIATE OF POTASH (0-0-60)</b> Weight: 50 kg Moisture Content: 0.5 % max Content - Water Soluble - Potash (K <sub>2</sub> O): 60% minimum - Sodium (as NaCl): 3.5% maximum Physical Appearance Reddish, Pinkish or White in color and crystalline powder or Granular in appearance	
	Packaging 50 kg capacity woven poly propylene bags with polyethylene inner lining 2% empty bags to be supplied at no extra cost  See separate label and packaging	

*[Bidders must state here either “Comply” or “Not Comply” against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of “Comply” or “Not Comply” must be supported by evidence in a Bidders Bid and cross-referenced to that evidence. Evidence shall be in the form of manufacturer’s un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidder's statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.]*

# ***TERMS OF REFERENCE***

## **I. REQUIRED FERTILIZER SPECIFICATIONS**

### **a. AMMONIUM SULFATE**

- |                        |   |                                 |
|------------------------|---|---------------------------------|
| 1. Nitrogen (N)        | - | 21% minimum                     |
| 2. Sulfur (S)          | - | 23% minimum                     |
| 3. Moisture Content    | - | 1% maximum                      |
| 4. Physical Appearance | - | Fine White Granules or Crystals |
| 5. Weight              | - | 50 kgs                          |

### **b. MURIATE OF POTASH**

- |  |   |   |
|--|---|---|
| 1. Water Soluble Potash (K <sub>2</sub> O) | - | 60% minimum   |
| 2. Sodium (as NaCl)                        | - | 3.5% maximum  |
| 3. Moisture Content                        | - | 0.5% maximum  |
| 4. Physical Appearance                     | - | Reddish, Pinkish or White in Color and Crystalline Powder or Granular |
| 5. Weight                                  | - | 50 kgs  |

## **II. PACKAGING REQUIREMENTS:**

- a. **SACK and PRINTING** – Original Packaging printed with “**PHILIPPINE COCONUT AUTHORITY - XIII PROPERTY NOT FOR SALE**” at the back. Size of the print should not less than **2.5 inches**, **color of the print should be black**.

### **b. OUTER BAG**

- |                         |   |   |
|-------------------------|---|---|
| Fabric and Construction | : | woven fabric polypropylene<br>12 x 12 mesh, 850 deniers |
| Size                    | : | 535mm x 865mm   |
| Capacity                | : | 50 kg.  |
- Double top stitching shall be a minimum of one (1) inch from the selvage not to include the inner lining.

### **c. INNER LINING**

Polyethylene, .0013 mm and sealed mechanically after exhausting the air at the top and film heat at the bottom

- d. The supplier shall provide extra empty sacks **with markings** and inner lining **equivalent to two percent (2%)** of the required /delivered quantity at the Provincial Office.

## **III. OTHER DOCUMENTS**

- FPA Registration
- Duly notarized **CERTIFICATION** stating among others that the bidder's available **stocks inventory is not less than 30% of the volume the bidder intended to bid**. The Certification shall also include/specify the locations/addresses of the bidder's warehouse/s, the available stocks per warehouse and recent pictures of the warehouse and the stocks inventory of fertilizer.

- The prospective bidder shall submit a **CERTIFICATE OF PERFORMANCE EVALUATION** with a rating of at least Very Satisfactory for the Similar Latest Single Largest Completed Contract/s from client (refer to attached form) which shall be part of the Technical Documentary Requirement during the Opening of Bids, if not, the same shall be presented during the conduct of Post-Qualification.

#### IV. DELIVERY REQUIREMENT

- Delivery Period:** The total number of bags to be delivered shall be the specified quantity per drop-off points within **Thirty (30) calendar days** upon receipt of the Notice to Proceed.
- Delivery Sites (DS) or Drop-off-Points (DOPs):** *See Schedule of Requirement*
- Supplier shall submit a transport plan upon opening of bids.** Deliveries on Saturdays, Sundays and Holidays without prior notice/s from the supplier and without confirmation by the receiving PCA field personnel shall not be accepted. The deliveries made beyond the regular office hours (8 AM – 5 PM Monday to Friday) shall not be accepted. **Moreover, a transport schedule shall be submitted at least five (5) working days before the start of the actual date of delivery and shall be served during the office hours.**
- Any loss/damage during delivery but not yet received by the authorized PCA personnel shall be replaced within seven (7) calendar days by the supplier.

#### V. POST-QUALIFICATION REQUIREMENTS

- The PCA post qualification team shall conduct verification of the original copy of documents which were presented during the opening of bids.
- The winning bidder **shall be required to have available stock of fertilizer that is equal to the quantity declared in the certification submitted.**
- The winning bidder shall also submit a previous laboratory result (AS and MOP) for the last six (6) months from any government accredited laboratory.**
- The **winning bidder** shall submit one (1) piece sample sack lay-out “**with label**” during post-qualification which shall be subjected for visual inspection.
- The PCA shall not require the **winning bidder** to have available stock of sacks during the conduct of post qualification, but the declared **winning bidder** shall not make use of the lack of sacks as reason for requesting of extension if they fail to deliver within the specified delivery period.

## VI. INSPECTION AND RANDOM SAMPLING

- a) Upon arrival of the goods and prior to distribution at DOPs, the supplier must advise/coordinate with PCA authorized personnel on the schedule of the inspection.
- b) The PTI's and supplier's representative shall conduct quality control inspection such as check bag weights accuracy and conformity to packaging and marking requirements of the 2% of the total delivery, collection of sample for laboratory analysis at the designated DOP.
- c) Authorized PCA personnel and supplier's representative shall randomly collect sample of fertilizer at the DOP.

<b>Lot (No. of Sacks)</b>	<b>Standard Sample Size</b>
1-50	2
51-100	3
101-200	4
201-350	6
351-500	8
501-750	10
751-1200	12
1201-2000	15
2001-3500	20
3501-5000	25
Over 5000	40

- d) In the selection of sample bags of fertilizer from the DOP, the Inspection team shall ensure that all sides of the stock piled fertilizers including the top and inner portion are all represented in the collection of One (1) kg fertilizer sample for laboratory analysis of the delivered fertilizer.
- e) The collected sample of fertilizer shall be packed and signed by the authorized PCA personnel and shall be sent through any expeditious means to the PCA Central Office laboratory or any FPA accredited laboratory to determine compliance with the technical specifications. All cost and equipment attributed to the conduct of sampling like labor cost and cost for laboratory and courier fee shall be charged against the account of the winning bidder.
- f) If the collected first sample passed the laboratory test, no subsequent test shall be required. However, if the collected first sample failed the laboratory test, the winning bidder still be given a chance to submit another sample. If the collected sample passed the laboratory test, another batch of sample shall be submitted by the winning bidder and again subject for 3<sup>rd</sup> laboratory test in order to determine its full compliance prior to the delivery.



- g) Conversely, if the collected sample failed the laboratory test for the second time, the delivered fertilizer shall be totally rejected and all cost attributed to such rejection such as hauling/transport cost etc., shall be charged to the account of the winning bidder.
- h) **Any discrepancies in weight shall be ground for replenishment; however, discrepancies in physical appearance of the goods shall be ground for replacement. Once the delivery of fertilizers with difference reaches the DOP, the same shall be subject again for immediate inspection of PTIs and same procedure shall be followed including sampling and laboratory test. Accordingly, after inspection, the designated PTIs shall sign the Inspection and Acceptance Report (IAR) and Certificate of Acceptance, and release the said supporting documents to the winning bidder.**

# *Checklist of Technical and Financial Documents*

## **I. TECHNICAL COMPONENT ENVELOPE**

### *Class “A” Documents*

#### Legal Documents

- ☐ (a) Valid PhilGEPS Registration Certificate (Platinum Membership) (all pages);  
**or**
- ☐ (b) Registration certificate from Securities and Exchange Commission (SEC), Department of Trade and Industry (DTI) for sole proprietorship, or Cooperative Development Authority (CDA) for cooperatives or its equivalent document,  
**And**
- ☐ (c) Mayor’s or Business permit issued by the city or municipality where the principal place of business of the prospective bidder is located, or the equivalent document for Exclusive Economic Zones or Areas;  
**And**
- ☐ (d) Tax clearance per E.O. No. 398, s. 2005, as finally reviewed and approved by the Bureau of Internal Revenue (BIR).

#### Technical Documents

- ☐ (f) Statement of the prospective bidder of all its ongoing government and private contracts, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid; **and**
- ☐ (g) Statement of the bidder’s Single Largest Completed Contract (SLCC) similar to the contract to be bid, except under conditions provided for in Sections 23.4.1.3 and 23.4.2.4 of the 2016 revised IRR of RA No. 9184, within the relevant period as provided in the Bidding Documents; **and**
- ☐ (h) Original copy of Bid Security. If in the form of a Surety Bond, submit also a certification issued by the Insurance Commission;  
**or**  
Original copy of Notarized Bid Securing Declaration; **and**
- ☐ (i) Conformity with the Technical Specifications, which may include production/delivery schedule, manpower requirements, and/or after-sales/parts, if applicable; **and**
- ☐ (j) Original duly signed Omnibus Sworn Statement (OSS);  
**and** if applicable, Original Notarized Secretary’s Certificate in case of a corporation, partnership, or cooperative; or Original Special Power of Attorney of all members of the joint venture giving full power and authority to its officer to sign the OSS and do acts to represent the Bidder.

#### Financial Documents

- ☐ (k) The Supplier’s audited financial statements, showing, among others, the Supplier’s total and current assets and liabilities, stamped “received” by the BIR or its duly accredited and authorized institutions, for the preceding

calendar year which should not be earlier than two (2) years from the date of bid submission; **and**

- ☐ (l) The prospective bidder's computation of Net Financial Contracting Capacity (NFCC);  
**or**  
A committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation.

***Class "B" Documents***

- ☐ (m) If applicable, a duly signed joint venture agreement (JVA) in case the joint venture is already in existence;  
**or**  
duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful.

***Other documentary requirements under RA No. 9184 (as applicable)***

- ☐ (n) *[For foreign bidders claiming by reason of their country's extension of reciprocal rights to Filipinos]* Certification from the relevant government office of their country stating that Filipinos are allowed to participate in government procurement activities for the same item or product.
- ☐ (o) Certification from the DTI if the Bidder claims preference as a Domestic Bidder or Domestic Entity.

**25 FINANCIAL COMPONENT ENVELOPE**

- ☐ (a) Original of duly signed and accomplished Financial Bid Form; **and**
- ☐ (b) Original of duly signed and accomplished Price Schedule(s).

