

# WESTERN VISAYAS COCONUT FARMERS AND INDUSTRY DEVELOPMENT PLAN

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#### **DEFINITION OF TERMS**

Coconut Farm refers to area planted to at least 50 coconut trees

Coconut Farmer refers to the owner of a coconut farm; tills the land (owner-

> cultivator); does not till the land but has control and supervision over the cultivation of the coconut farm; a leaseholder or tenant who tills or supervises the cultivation of the coconut farm and a farm worker or laborer, whether seasonal or itinerant, engaged in the harvesting of

the nuts and processing of copra as a major means of livelihood

Coconut Area cocal area; refers to compact plantations of coconut within a specific

location with minimum area of 0.5 hectare

Coconut Levy Fund refers to various funds generated from levies, taxes, charges and

> other fees exacted or imposed pursuant to or in connection with the sale of copra or its equivalent in other coconut products and collected from coconut farmers, planters, millers, refiners, processors,

exporters, desiccators and other end users.

#### **ACRONYMS**

Coconut Farmers and Industry Development Plan CFIDP

KAANIB Enterprise Development Project KEDP

Coconut Hub Project CHP

**Direct Coconut Marketing Project** DCMP

NCFRS National Coconut Farmers Registry System

**Small Coconut Farmers Organization** SCFO

Virgin Coconut Oil VCO CME Coco Methyl Ester

Department of Agriculture DA PCA Philippine Coconut Authority NDA **National Dairy Authority** PCC Philippine Carabao Center BAI Bureau of Animal Industry

PCIC Philippine Crop Insurance Corporation

PhilMech Philippine Center for Postharvest Development and Mechanization

ATI Agricultural Training Institute

DOST Department of Science and Technology

Philippine Council for Agriculture, Aquatic and Natural Resources PCAARRD

Research and Development

TESDA Technical Education and Skills Development Authority

DTI Department of Trade and Industry CDA Cooperative Development Authority

**LBP** Land Bank of the Philippines

DBP Development Bank of the Philippines

DPWH Department of Public Works and Highways

CHED Commission on Higher Education

LGU Local Government Unit

MSME Micro, Small and Medium Enterprise

# CHAPTER 1 INTRODUCTION



#### COCONUT LEVY TRUST FUND LAW

Coconut Levy Trust Fund Law was passed by the Senate of the Philippines as Senate Bill No. 1396 on October 5, 2020. Adapted by the House of Representatives as an Amendment to the House Bill No. 8136 on December 16, 2020 and signed into Law by the Honorable President Rodrigo R. Duterte on February 26, 2021

The RA 11524 or Coconut Farmers and Industry Trust Fund Act is an act creating the Coconut Farmers and Industry Trust Fund, providing for its management and utilization, reconstituting for the purpose of the Philippine Coconut Authority Board, and for other purposes.

The Act stipulates the Formulation of the Coconut Farmers and Industry Development Plan (CFIDP) that will serve as guide for the development and rehabilitation of the coconut industry, the reconstitution and strengthening of Philippine Coconut Authority, reconveyance of the Coconut Levy assets and/or funds, the creation of Coconut Farmers and Industry Trust Fund and dispositions of Non-cash Coconut Levy assets.

The utilization of the Trust Fund created under the RA 11524 shall be in accordance with the Coconut Farmers and Industry Development Plan. The plan will set the directions and policies for the development and rehabilitation of the coconut industry within fifty (50) years and shall provide the criteria for targeting beneficiaries, the indicators in determining the attainment of the objectives and the mechanisms for monitoring and evaluating the impact of the different components of the program. The CFIDP shall also provide indicative funding requirement or allocation for the implementation of any and all of the programs and projects to be funded by the Trust Fund which funding or allocation shall be itemized or broken down on a project-to-project basis.

## **CHAPTER 2**

## **REGIONAL COCONUT INDUSTRY**



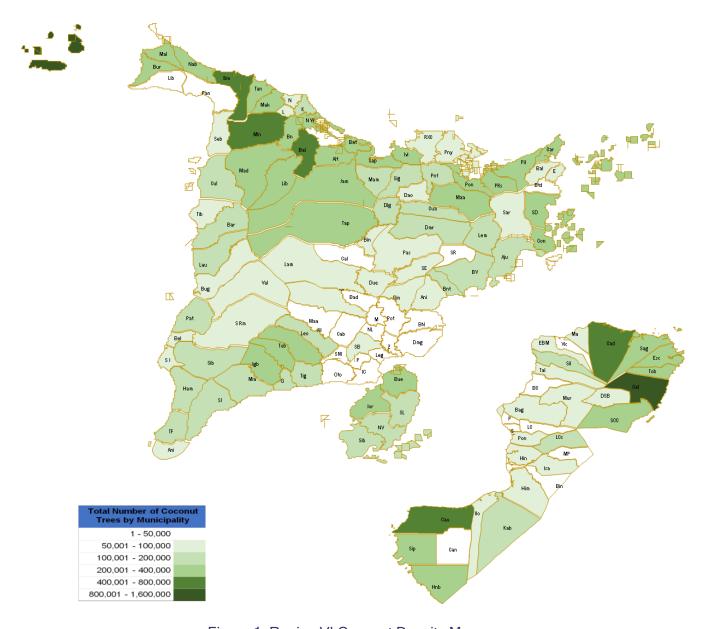


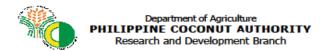
Figure 1. Region VI Coconut Density Map

Western Visayas has 205,892.41 hectares coconut area or 9.87% of its total land area planted with 20,866,592 coconut trees, 52% of which are bearing, 43% non-bearing and 5% senile trees<sup>1</sup>. Coconut tree population is generally composed of local tall varieties, a mixture of Laguna, Tagnanan or San Ramon. "Dahili" or local dwarf is also observed in some areas of Aklan identified as "Banga" dwarf. In the 1980s, PCA also introduced "MAWA" hybrid. A collection of 67 talls, dwarfs and accession can be found in the Coconut Breeding Testing Station, Capiz State University in Mambusao, Capiz.

The average nut production in the region is 65 nuts/tree/year or 699,479,105 nuts converted into copra that is 155,440 metric tons. The region has 181,161 hectares available for coconut expansion with 8,047 hectares plantable coastal areas<sup>2</sup>. Most numbered of coconuts are located in Aklan and in southern and northern portion of Negros Occidental as shown in Figure 1.

<sup>2019</sup> PCA Regional Statistics

PCA Research and Development Branch



#### **REGION VI - WESTERN VISAYAS**

## **Coconut Planting Data By Age Group**

#### WITH COASTAL AREAS FOR COCONUT PLANTING EXPANSION

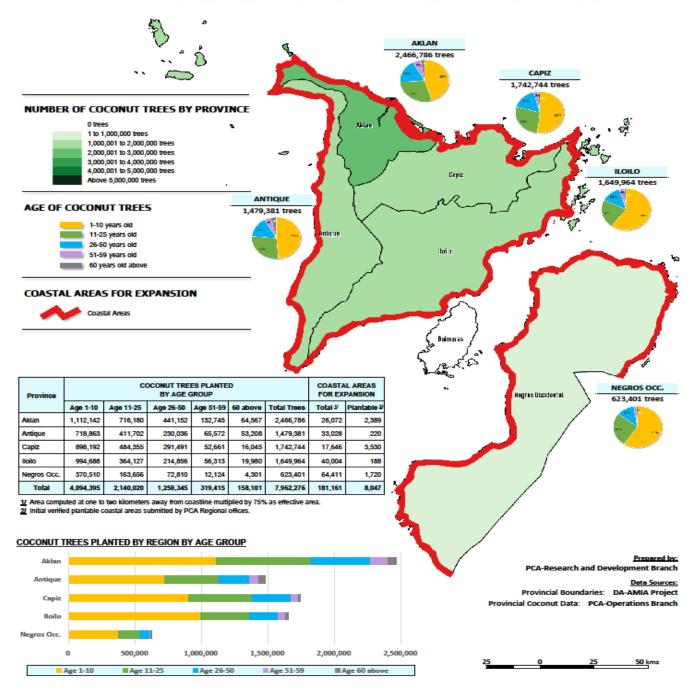


Figure 2. Region VI Coconut Planting Data

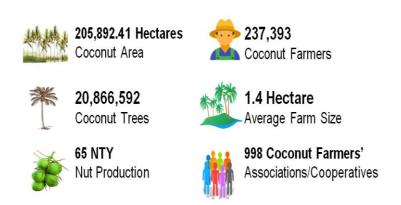


Figure 3. Regional Statistics

As of December 2020, there are 237,393 listed<sup>3</sup> coconut farmers, 58% are farm owners and owner-tillers while the rest are tenants and farm workers. About 998 Coconut Farmers Organizations and Cooperatives<sup>4</sup> are actively participating in different projects and activities of the Philippine Coconut Authority and other National Government Agencies.

Only a few young engaging farmers opt to work on the coconut farm. With an aging population the average age of which is 55 years old<sup>5</sup> and average coconut farm size in the region is 1.4 hectares. Coconut still grown traditionally in most areas by these, the economic impact in terms of farm productivity and income generation is relatively low.

TOTAL AREA (Has.)		TOTAL NO. OF EXISTING TREES				TOTAL	DATIO	
PROVINCE	LAND	COCAL	TOTAL	NON- BEARING	BEARING	SENILE	FARMERS	RATIO (OT/T:TREES)
TOTAL	2,085,316.89	205,892.41	20,866,592	9,045,718	10,761,217	1,059,657	237,393	1:150
AKLAN	204,401.99	50,821.37	5,082,137	2,418,586	2,420,815	242,736	50,672	1:154
ANTIQUE	251,940.00	29,549.03	3,059,969	713,015	2,024,132	322,822	39,404	1:135
CAPIZ	297,780.88	31,211.86	3,121,186	1,507,314	1,477,335	136,536	55,586	1:100
GUIMARAS	66,029.62	8,321.71	832,171	317,290	498,045	16,836	17,247	1:125
ILOILO	466,164.81	37,818.14	3,783,607	1,877,631	1,733,424	172,552	36,845	1:165
NEGROS OCC.	798,999.59	48,170.30	4,987,523	2,211,881	2,607,466	168,175	37,639	1:227

Table 1. Provincial Coconut Profile<sup>6</sup>

The Province of Aklan ranked number one in terms of coconut area (50,821.37 hectares), second is Negros Occidental (48,170.30 hectares), third is Iloilo (37,818.14 hectares), followed by Capiz (31,211.86 hectares), Antique (29,549.03 hectares) and Guimaras (8,321.71 hectares).

There are about 2,584 (64%) cocal barangays in the region. These are barangays having atleast 10% of the land area planted to coconut. The region's average annual nut production is 65 nuts per tree per year, way below than the average nut production of the local tall variety which is 85

<sup>2020</sup> PCA National Coconut Farmers Registry System

PCA Regional Inventory of Active CFOs/Cooperatives, December 2020

<sup>2021</sup> PCA NCFRS Database

<sup>2019</sup> PCA Coconut Statistics

nuts per tree per year given the optimum agro-climatic condition. The low productivity is attributed by the age of coconut (senile), agro-climatic condition, lack of nutrients and coconut varietal factor.

#### ISSUES AND CHALLENGES

The coconut industry is being challenged by different factors affecting its development. With regards to the production, it has been affected by the increasing number of senile trees at the rate of 3% annually<sup>7</sup>, some illegal cutting practices and also conversions of coconut areas into commercial and residential land uses. Other factors are typhoons and droughts and the occurrence of pests like Coconut Leaf Beetle (Brontispa longissima), Asiatic Palm Weevil (Rhynchophorus ferrugineus) and the Coconut Scale Insects (Aspidiotus destructor and Aspidiotus rigidus) or "Cocolisap" and some coconut diseases that bring minimal to moderate damage to coconuts and its production.

Moreover, the subsistence manner of farming coupled with lack of value adding operations due to lack of post harvest and processing facilities plus the multi-layered marketing systems put most of the coconut farmers at the disadvantaged position. Not only that, the lack of operating capital and limited access to financial institutions immobilize the farmers' organizations to expand or even start-up a business. In addition, there are product quality standards and restrictive market requirements that are difficult to meet with the absence of standard compliant-facilities and adequate mechanization.

This situation is further aggravated by the ageing coconut farmers (average age is 55 years old) resulting to lack of labor force in the farming communities. At the same time, the lack of PCA personnel who are responsible to catalyze the development in the countryside resulting to fragmented program and project implementation and monitoring (see Figure 13).

#### PROSPECTS/OPPORTUNITIES

There is an increasing demand for coconut products (food and non-food) in the local and international market. This can be met through clustering of farmers and products. The consolidation effort should be coupled with activities that would increase their capacities as an association through the creation of business and investment portfolios.

The current clinical test for Virgin Coconut Oil (VCO) by DOST that proved its effectiveness against mild COVID-19 infection is a welcome development<sup>8</sup>. This health benefits will increase domestic utilization of VCO and would trigger growth in the coconut value chain that would directly benefit the coconut farmers and the industry. With the amazing properties of VCO, a lot of promising products can be develop like VCO capsule food supplement, VCO soap, VCO Massage Oil, VCO cream and hair products to name a few.

Other opportunities for coconut is the Coconut Methyl Ester (CME) as a Petroleum Diesel Fuel (PDF) quality enhancing additive. In compliance with the Philippine Clean Air Act (RA 8749), the law provided a window of opportunity for CME Application which demonstrates a cost-effective solution in complying with the smoke emission specifications/standards of RA 8749.

The current Coconut Methyl Ester (CME) blend is 2% and by increasing it to 5% will significantly impact the country's coconut industry. The higher CME content would increase utilization domestically and would lessen the country's dependence on the unstable world market

PCA Regional Coconut Statistics (2017-2019)

<sup>&</sup>quot;Virgin Coconut Oil results on COVID-19 suspect and probable cases" (2021). fnri.dost.gov.ph/index/programs-and-projects/800

price for copra, CNO and other coconut-based products. The increase in the domestic utilization demand for coconut oil through the full implementation of B5 will definitely improve the farm gate price of copra. An increase in coco biodiesel blend to five percent (5%) is seen to increase 350,000 metric tons of coconut oil consumption, which is about 29% of yearly coconut oil production<sup>9</sup>.

Another product that would stimulate economic growth is the production of white copra, a high-grade copra produced using indirect heating system. The system dries the copra with only hot air comes in contact with the coconut kernel thus producing white copra. With this method the end product is white coconut oil with appearance almost like virgin coconut oil or this could be considered as MCT (Medium Chain Triglycerides) oil. This kind of oil can be sold to the manufacturers of household and cosmetic products which generates higher income than ordinary copra production.

Coconut is called the "Tree of Life" because it can provide all the basic needs of human in order to live. There are countless possibilities by which it can be utilized for food and non-food products. Because of the promising products from coconut, this is considered as good investment for value adding. The meat is used for the production of coconut oil, virgin coconut oil, copra meal, flour, desiccated coconut and for culinary purposes. Coconut water at the same time is considered as healthiest drink and has lots of health benefits to the body. Coir products are becoming popular for agricultural and industrial uses such as geonets, cocologs, coco pots, etc. Coco peat at the same time is a good soil conditioner because of its organic content and high water holding capacity.

These show that the potential uses of coconut extends from crown down to its roots. Such parts that commonly become agricultural wastes needs to be explore and develop. Coconut shell, fronds, lumber, leaves and husk have high potential as materials for other non-food products like novelty items, dyes, furniture, fiber boards and a lot more. The opportunity for utilization and development of value-added products in coconut is very extensive.

#### CORRIDORS OF AGRI-BUSINESS DEVELOPMENT

The coconut industry in Region VI is thriving as demands for coconut products particularly copra remains to be high together with the increasing demands for young nuts (buko) and whole matured nuts in the domestic market.

The region's economic drivers are the Micro, Small and Medium Enterprises (MSMEs) composed of traders, processors and Oil Mills distributed in strategic locations in the region. As of 2021, there are 122 registered coconut businesses excluding coco-lumber trading, categorized as 71 copra traders, 9 whole nut traders, 2 green nuts or "buko" traders and 1 shell charcoal trader. Processors are the 3 Oil Millers, 19 Virgin Coconut Oil, 17 Coir and 4 Coconut sugar Processors 10.

Simeon, LM (February 2021). Biodiesel blend to be hiked to 5%.http://www.philstar.com/business



Figure 5. 2021 Registered Coconut Processors and Traders

Coconut products produce locally include vinegar, soap, virgin coconut oil, charcoal, sugar, pickles, nata de coco, bread and pastries, "bukayo", toddy, twine and coconet, and novelty items which are sold locally though some find their way to the international market.



Figure 6. Oil Millers in the Region

There are three (3) coconut oil mills in the Region, two (2) of them are owned and managed by farmers' cooperative. The Visayas Coco Development, Inc. oil mill in Jibao-an, Pavia, Iloilo has an actual capacity of 50,000 L/year RBD oil with its product brand King's Oil. The CASCOFAMCO Oil Mill established on October 2019 located in Ondoy, Ivisan, Capiz is owned and managed by Capiz Small Coconut Farmers Marketing Cooperative and is the first Coconut Hub Project of Philippine Coconut Authority Region VI. It is operating at an actual capacity of 38,000 kgs crude oil annually. Its products are refined cooking oil, crude oil and copra meal. Another farmers' cooperative oil mill is located in Man-up, Altavas, owned and managed by Man-up Multi-Purpose Cooperative with 300 kgs crude oil daily capacity. This milling facility started its operation on September 2020 with funds from Philippine Rural Development Project. Refined oil and other

products from these two (2) mills are traded within the region. Crude oil and copra meals are traded to the various animal feed mills.

It is estimated that coconut generates around P290 Million in revenue however, only a portion ends in the regional treasury. Take the case of Negros Occidental wherein almost 95% of their copra are traded in Negros Oriental or of Aklan which are sold to oil mills outside of the region. The three (3) major local coconut industry contributors are: (1) Copra Buyer/Traders (2) Oil Mills and (3) Coconut Processors (SMEs). The 71 registered (as of January 2021) copra buyer/traders contribute around 57.26% on the local coconut economy.

ECONOMIC DRIVERS	GROSS INCOME	% CONTRIBUTION
Oil Mills	64,388,000.00	22.19
Coconut Hub Project	6,273,162.00	2.16
Processors(SMEs)	46,800,000.00	16.13
KEDP-CHLCP		
VCO	600,000.00	0.21
Sugar	100,000.00	0.03
Coir	4,600,000.00	1.59
Vinegar	96,000.00	0.03
Coco Shell Processors	120,000.00	0.04
Seed Farm	1,055,000.00	0.36
Copra Buyer/Traders	166,157,170.00	57.26
	290,189,332.00	100.00

Table 2. Estimated Percentage Distribution of Coconut-Related Economic Drivers in Western Visayas' Economy<sup>11</sup>

RA 8048 (Coconut Preservation Act) collection generates revenue of 4,170,192 on year 2020, this includes fees from coconut cutting, lumber trading and processing, transport of coconut products such as lumber, seedlings, copra, nuts, etc. but still continuous cutting whether legal or indiscriminate pose a threat and detriment to the coconut industry.

#### COPRA PRICE INDEX

The dependency of the coconut economy to the export market, in which 80% of country's coconut products are being exported with only 20% is being utilize domestically is very much affected with the glut of vegetable oils in the international market in the previous years. The palm oil supplies 35% of the need of the international market, followed by soybean oil which is 29% and coconut accounts for only 2%. As a result, price of copra in the country is very erratic, adversely affecting the income of the small coconut farmers.

<sup>11</sup> Data based on Actual Capacity of the Enterprises and current commodity price.

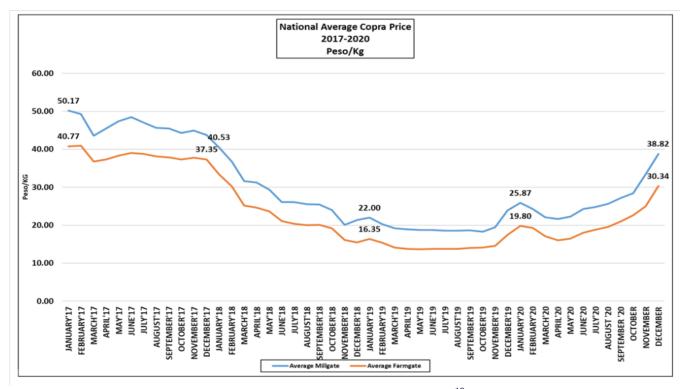


Figure 7. Copra Price Trend 2017-2020<sup>12</sup>

Traditionally, coconut farmers sell their copra to local traders within their Barangays in a far lesser price. The current multi-layered market structure of copra is disadvantageous to the coconut farmers. The middlemen often take the huge chunk on the price because they are the one who dictate the prevailing price and copra farmers cannot complain because oftentimes these farmers are already indebted to these traders.

#### COCONUT PRODUCTION AND UTILIZATION

A single nut is composed of 30% meat, 22% water, 33 % husk and 15% shell<sup>13</sup>. The coconut husk can be disaggregated into two products: the coir/fiber and the coco peat/dust, 30% and 70% of the husk respectively. In this, the 10,764,217 coconut bearing trees can produce 94,818 MT of coconut oil, 62,953 MT of coco coir, 146,891 MT of coco peat and 153,885 MT of coconut water. However, based on the existing processors only 2,867 MT (3.02%) of coconut oil is processed within the Region, 6,048 MT (9.61%) of coco coir, 13,910 MT (9.47%) of coco peat and 15 MT (0.01%) of coconut water annually.

Only 3% of coconut is being processed within the Region, the remaining 97% goes to other Regions (4,5 and 7) in copra form. On the other hand, only 10% of husk is being processed into different coir products such as geonets and geologs. Demand for geonets and geologs which is used for slope protection by the Department of Public Works and Highways (DPWH) is being sourced outside the region.

<sup>12</sup> PCA Copra Price Monitoring 2017-2020

Banzon, et.al (1982). "Weight of various parts of Laguna Tall at 12 months maturity". Coconut Handbook

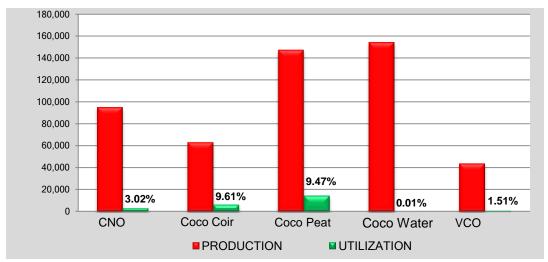


Figure 4. Region VI Volume of Production vs Utilization

There is a huge gap between supply and utilization of coconut in the region. The combined processing capacities of three (3) oil mills, a big privately owned company and two cooperative owned small oil mills is at 3% utilization of the regional coconut production. The rest are traded in form of copra through numerous copra traders ending up to a big consolidator for shipment outside the region. We see this as a lost opportunity in terms of processed products and jobs that could be created.

This scenario is caused by lack of coconut processing facilities in the Region. Most of the existing coconut processors are micro enterprises like the Community/Household-Level Coconut Processing Project (CHCLPP) Facilities under the Kasaganaan sa Niyugan ay Kaunlaran ng Bayan (KAANIB) Enterprise Development Project (KEDP) managed by Small Coconut Farmers Organizations (SCFOs) or farmers' cooperatives which majority of them are non-functional because of the various reasons like; institutional capability and lack of operating capital, manpower, market linkages, GMP compliant processing facilities and LTO-BFAD Certification for VCO Processors.

If the supply volume of coconut will be fully utilize (zero waste), this will generate an estimated 33 billion pesos gross income to the economy of the region. This constitutes 12 billion pesos from coconut oil, 800 million pesos from coco coir, 700 million pesos from coco peat and around 20 billion pesos from coconut water.

The current business corridors and the value chain system of Region VI is mainly focused on trading of traditional copra, the regional coconut development plan aims to address the gap between production and utilization. Investments on shared facilities in strategic locations will be considered for processing of high value products that will create jobs and increased sales and income. The proposed shared service facilities (zero waste) will increase 10% on the utilization, contributing approximately 2.97 billion pesos in the regional economy. Planting of hybrid coconuts in suitable areas proximate to processing facilities will be prioritized to sustain the needed raw materials and development of diversified coconut-based farming systems for increased productivity and income.

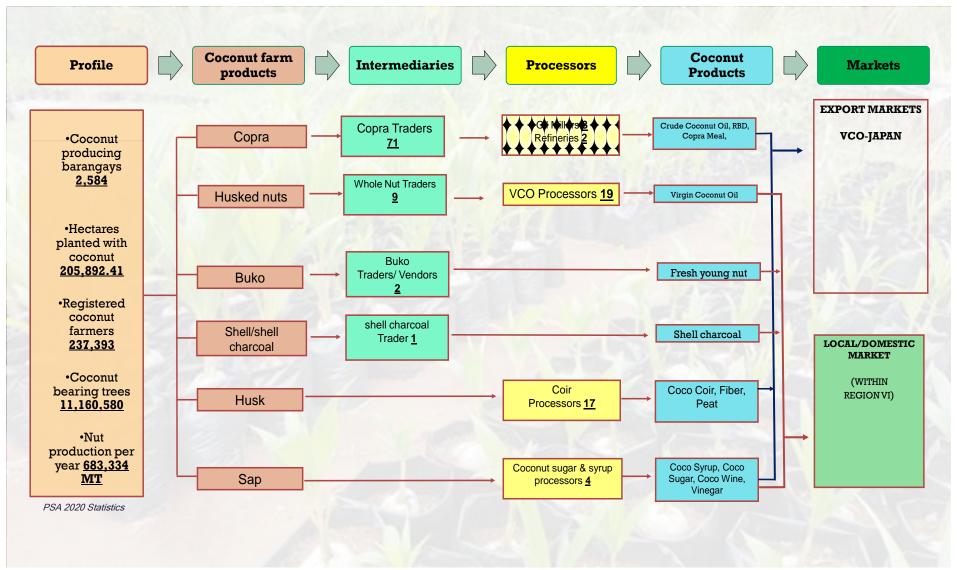


Figure 8. Value Chain Map of Coconut Products in Western Visayas

## **CHAPTER 3**

## **COCONUT FARMERS AND INDUSTRY DEVELOPMENT PLAN: 2022-2026 OVERALL FRAMEWORK**



#### 3.1. VISION

A developed, modernized and globally competitive coconut industry that contributes to food security, improved income and social equity of coconut farmers in Western Visayas by 2026.

#### 3.2. MISSION

To promote and establish continued development of Western Visayas' coconut industry thru rehabilitation, modernization and economic transformation.

#### 3.3. OBJECTIVES

- To increase productivity and increase income of coconut farmers
- o To alleviate poverty, provide education and social equity
- o To rehabilitate and modernize the coconut industry

#### **3.4. GOALS**

- To provide social protection for coconut farmers and their families
- To empower and strengthen coconut farmers organizations
- o To develop diversified coconut-based farming systems for increased income and food security
- o To establish shared service facilities and provide improved on-farm and off-farm mechanization for optimum production and processing of coconuts
- o To establish climate-smart agriculture
- o To create competitive, sustainable and resilient coconut industry
- o To create employment in the coconut farming communities
- o To develop and improve products and extend market reach
- To obtain inclusive growth for all stakeholders of the coconut industry

#### 3.5 OVERALL FRAMEWORK

The over-all framework of the Coconut Farmers and Industry Development Plan is based on the Philippine Development Plan which was anchored on Empowerment, Convergence, Sustainability, Inclusive Growth and Development. Program focuses on the development of diversified coconut farming, processing and marketing in consideration with the corridors of agroindustries and supply and value chain of coconut products which is also in coherence with the One DA: 12 Point Agenda, a 12 key strategies to increase farm productivity and increase income of farmers as the twin goals. These strategies serve as guide to accelerate the transformation towards modern and industrialized Philippine agriculture. Also, to enhance the development of the plan the PCA Transformation Roadmap with technology loaded innovations was initially developed alongside with the Farmers Welfare and Development Plan. The plan includes institutionalized convergence and public-private partnership to stir up inclusive growth for all stakeholders in the industry. The main goal of the plan is to improve and rehabilitate the industry through various programs, deliver good services to come up with a secure and resilient coconut industry with empowered and prosperous coconut farmers.





PHILIPPINE DEVELOPMENT Philippine Development Plan

(Empowerment, Convergence, Sustainability, Inclusive Growth and Development)



**ONE DA: 12-POINT AGENDA** 

(Masaganang Ani at Mataas na Kita)

#### LAWS AND POLICIES

- o Policy Guidance
- o Enforcement of Regulations
- o Product Standards
- o Infrastructure
- Manpower
- o Research and Development/ Extension
- o Empowerment of CFOs and cooperatives
- o Social Protection Programs

**Processing** Farming **Marketing** GOODS Coconut Intercrops and livestock ecotowns **SERVICES Corridors of Agro industries** 

Secure and resilient coconut industry with empowered and prosperous coconut farmers



PCA will be the prime mover of the supply chain/value chain to the RIGHT DIRECTION



#### **FARMERS' WELFARE DEVELOPMENT PLAN**

Institutionalized Convergence /Public-Private Partnerships

**IMPLEMENT CFIDP** 



Figure 9. CFIDP Operating Framework

## **CHAPTER 4**

# **STRATEGIC PROGRAMS AND FIVE-YEAR TARGETS**



#### 4.1. INTER-AGENCY PROGRAM PLANNING

Crafting of the Coconut Farmers and Industry Development Plan calls for inter-agency planning of different National Government Agencies such as:

- Department of Agriculture (DA)
- Philippine Coconut Authority (PCA)
- National Dairy Authority (NDA)
- Philippine Carabao Center (PCC)
- Bureau of Animal Industry (BAI)
- Philippine Crop Insurance Corporation (PCIC)
- Philippine Center for Postharvest Development and Mechanization(PhilMech)
- Agricultural Training Institute (ATI)
- Department of Science and Technology-Philippine Council for Agriculture, Aquatic and Natural Resources Research and Development (DOST-PCAARRD)
- Technical Education and Skills Development Authority (TESDA)
- Department of Trade and Industry Bureau of Small and Medium Enterprise (DTI-SME)
- Cooperative Development Authority (CDA)
- Land Bank of the Philippines (LBP)
- Development Bank of the Philippines (DBP)
- Department of Public Works and Highways (DPWH) and
- Commission on Higher Education (CHED)

Inter-Agency program planning is a holistic approach in the formulation of the development plan. With the consideration of existing and future programs of each Agency, there will be alignment of programs to create one common direction for the industry's development. The plan was substantiated with the series of stakeholders for conducted from the second semester of 2020 until first quarter of 2021 (see Annex G). The programs crafted are also aligned to the Provincial Commodity and Investment Plan and Provincial Development Plan of the six (6) provinces.

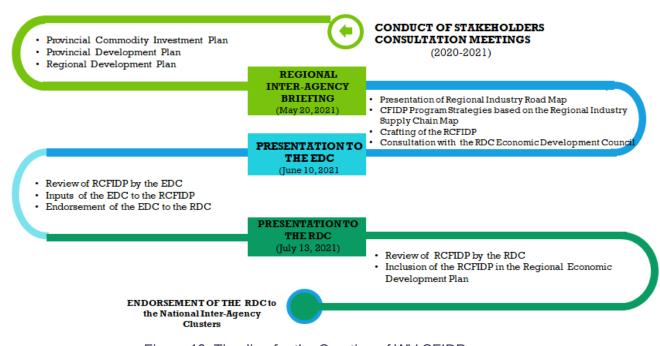


Figure 10. Timeline for the Creation of WV CFIDP

#### 4.2. LOGICAL FRAMEWORK

The Coconut Farmers and Industry Development Plan following national programs include:

- Social Protection
- Organizing and Empowerment of Coconut Farmers
- Hybridization
- Coconut-based Farming Systems
- Shared Facilities
- Credit Program
- Research, Marketing and Promotion
- Infrastructure Development

The formulation of CFIDP is guided by the following strategic objectives: increased productivity and income of coconut farmers; poverty alleviation, education and social equity and rehabilitation and modernization of the coconut industry. To realize the plan, necessary inputs such as coconut base Agro-technology, coconut industry development fund, Agri-inputs, matured researches and commitments from National Government Agencies, Funding Institutions and Local Government Units must be present. Priority programs focuses on hybrid development, strengthening of farmers organization, consolidation and clustering of farm products, provision of adequate farm mechanization, establishment of shared facilities, market research and development, social protection and crop insurance and credit program. The ultimate goals of the plan are to have an empowered coconut farmers and stakeholders and resilient coconut industry (see Figure 11).

#### **Coconut Farmers & Industry Development Plan**

(Logical Framework)

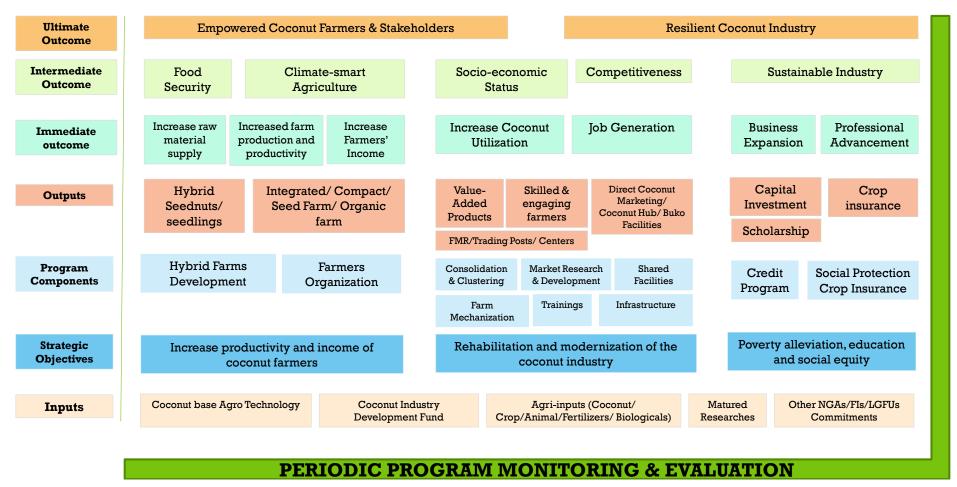


Figure 11. Coconut Farmers and Industry Development Plan Logical Framework

#### 4.3. PROGRAM TARGETS (2022-2026)

The programs crafted in the development are the strategies to achieve the goals and objectives of the industry. The five-year development plan strategic programs, physical targets and beneficiaries are shown in the Annexes. (See Annex A for the Physical Targets and Financial Requirements, Annex B for the Target Sites and Beneficiaries and Annex C for the Summary of Beneficiaries). The programs are viable to bring development in the regional Agricultural economy (see Annex D). This plan encourages coconut farmers and other industry stakeholders to look coconut farming on a better perspective.

#### 4.3.1 SOCIAL PROTECTION

Coconut farmers are considered the poorest in the Agriculture sector. With many are situated in the far-flung areas, they have little access to technologies and government services. Coconut farming is vital in the economy since coconut products are on the top exports of the country. However, for the past years the number of coconut farmers continues to decline with its ageing population. The need to safeguard these primary players in the value-chain should be one of the main considerations in crafting plans for the development of the industry.

Social protection as defined by the United Nation Research Institute for Social Development, is the set of policies and programs concerned with preventing, managing and overcoming situations that affect people's well-being. Programs to be implemented under social protection of our coconut farmers and their families are:

- 1. Crop Insurance
- 2. Scholarship
- 3. Health and Medical Program

#### 4.3.1.1. CROP INSURANCE

Region VI is often visited by typhoons and droughts which affects the coconut production of the region. Typhoon Yolanda is one of the devastating natural phenomena that hit Region 6 leaving an estimated 6.8 million coconut trees either partially or totally damage, 45.5 millions in nut losses valued at PhP 174.96 M not to mention losses to life and other properties which resulted to temporary and permanent loss of livelihood or income. Aside from that, there are coconut pests and diseases that causes minimal to large damages and farm losses. These uncertainties contribute to the vulnerability of the coconut farmers that leaves negative impact to the coconut industry.

With the inevitable natural calamities, farm as the major source of living should be protected. This is where insurance emanates, to reduce the effects of particular risks to life and properties. Crop Insurance indemnifies the insured coconut farmers against farm losses. This will address not only the welfare aspect of the after-loss event but also in achieving the objective of stabilizing farm income and reverse the "risk-averse" nature of farmers and push them to invest more in new technologies that would help increase productivity.

For five-year target (2022-2026), there will be a total of 10,679 hectares coconut areas to be insured. These will cover from 2019 Participatory Coconut Planting Project onwards. The target areas will be harmonize with the PCIC's Registry System for Basic Sector in Agriculture (RSBSA) data (See Annex A. Table 1 for the Physical Target).

#### 4.3.1.2. SCHOLARSHIP

Agriculture is becoming less popular profession to the current generation. Every year, the number of students taking up Agriculture-related courses is getting smaller. The country is in need of Agriculture graduates to manage the Agriculture industry. On the other hand, the ageing and declining number of coconut farmers is becoming alarming with the food security of the country at stake. The increasing population each year means parallel increase in food consumption.

Moreover, mostly of our small coconut farmers cannot send their sons/daughters in the tertiary level. Scholarship program for coconut farmers' family members is one way to alleviate the family from poverty. This program will aid the Agriculture industry by creating Agricultureprofessionals and help underprivileged but deserving coconut farmers' family members to become future pillars of the Agriculture.

Scholarship program will cover bachelor's degree and vocational courses in Agriculture which may include National Certification in Agriculture or informal farming courses for Agricultural Technicians. The five-year plan incorporates 300 scholars, at 10 scholars per province per year for PhP 135,000,000.00 total indicative investments (See Annex A. Table 2)

#### Qualification:

✓ Must be a coconut farmer or a family member.

#### Course Preference:

✓ Agriculture-related courses

#### 4.3.1.3. HEALTH AND MEDICAL PROGRAM

Majority of the coconut farmers are already in senility and with their meager income (as stated in Chapter 2) they can't afford health check-ups and medications. In addition, farming livelihood is prone to accidents and many of our farmers are still non-PhilHealth members. That is why, Health and Medical Program is a must for the coconut farmers and their families. This is one way of protecting the most vulnerable but important sector of the industry. For five years the total indicative investment for all the registered coconut farmers (237,393) is PhP 712,179,000.00 (see Annex A. Table 3).

#### How to Qualify?

✓ Must be a registered coconut farmer or his/her beneficiary

#### 4.3.2. ORGANIZING AND EMPOWERMENT OF FARMERS' **ORGANIZATIONS**

Community organizing and development is one of the roles in extension services. Through organization there is a high level of public engagement thus, there is ease in information dissemination, conducting trainings and community awareness on program implementation. Also, this can develop community leaders, establish accountability and develop cooperation and unity among the sectors in the community.

Coconut farmers' organizations became the channel in efficient delivery of services. However, many farmers' organizations become inactive or defunct over a period of time. In December 2020 the number of active SCFOs/Coops in the region decreases by 6.5% from 1,068 in December 2019. This is due to lack of economic activity, weak organizational structure, less member participation and a lot more. That is why it is necessary to capacitate the organizations through institutional capability trainings to enhance management and planning for organizational development, business management trainings to prepare them to venture into different coconut enterprises, various skills and technology trainings and also trainings for values formation and mindset transformation for coconut farmers and young generation to look deeper on the potential of coconut and the importance of coconut industry in the Agricultural economy of the country. Trainings for coconut farmers' organizations are categorized based on the following:

- o Capacity Building
- Business Management
- o Skills Training
- Coconut Agro-Technology Training

#### 4.3.2.1. CAPACITY BUILDING TRAINING

Conduct of Capacity Building Trainings to strengthen and capacitate Coconut-based Organizations (CBOs), for five years there will be series of trainings, a total of 84 modules with indicative budget of PhP 12,600,000 for 504 Coconut-Based Organizations or 2,520 individual coconut farmers. (See Annex A. Table 4)

Capacity Building Training Module:

- Policy Development
- o Leadership and Values Orientation
- Conflict Management
- Strategic Planning and Management
- Orientation on Labor and other Related Laws
- Cooperative Standards
- Rules Formulation
- Human Resource Management
- Effective Communication Skills
- Leadership Strength
- o Robert's Rule of Order
- Project monitoring and evaluation

#### 4.3.2.2. BUSINESS MANAGEMENT TRAINING

Business Management Trainings will be given to Coconut-based Organizations engaging on coconut enterprises, for five years there will be 84-module trainings with an indicative budget of PhP 12,600,000 for 504 Coconut-Based Organizations or 2,520 individual coconut farmers. (See Annex A. Table 5)

**Business Management Training Module:** 

- Basic Accounting
- Financial Management
- o Internal Control including Inventory System
- Record Management
- o Economic Principles

- Marketing Management
- Global Marketing
- o Supply Chain Management
- Total Quality Management
- Risk Management
- o Investment and Banking Procedures

#### 4.3.2.3. SKILLS TRAINING

Operation of different processing facilities will need knowledgeable and well-trained operators. For five years there will be a total of 36 modules of training amounting to PhP 5,400,000 for 108 Coconut-based organizations or 1,080 beneficiaries. (See Annex A. Table 6)

#### Skills Training Module:

- Good Agricultural Practices
- Virgin Coconut Oil Processing
- Coconut Water and Vinegar Processing
- Coconut Oil Processing
- Coir and Geonet Processing
- Coconut-based Organic Fertilizer Processing
- Coconut Charcoal Processing
- Coir Dust Processing
- Coco Flour Processing
- Coir Twine Processing
- Coconut sugar production
- Toddy Collection Technologies
- Good Manufacturing Practices
- Hazard Analysis and Critical Control Points
- Product Packaging and Labelling
- PNS on Coconut products

#### 4.3.2.4. COCONUT AGRO-TECHNOLOGY TRAINING

With the decreasing number of PCA extension workers, there is a need to train farmers which will be considered as barefoot technicians to augment extension services in the field. They will be considered after as professional farmers who can become trainers for their fellow on the organization. For five years the region will have 10 modules of training with indicative budget of PhP 1, 500,000.00 intended for 300 farmers coming from different CBOs. (See Annex A. Table 7)

#### Coconut Agro-Technology Training Module:

- Coconut Morphology
- o Coconut Varieties and Selection in Coconut
- Coconut Nursery Establishment and Management
- Coconut Planting and Replanting Systems
- Field Planting and Lay-outing
- Crop Nutrition and Management
- Coconut Based Farming Systems
- Pest and Diseases of Coconut
- Harvesting and Processing

#### 4.3.3. HYBRIDIZATION

Hybrids are inter-varietal crosses between two morphological forms of coconut trees. The hybrid crosses between dwarf and tall varieties have exhibited marked hybrid vigour by having the advantages found in both palms. As such, hybrid coconut trees are resistant to environmental stress, including drought and diseases. Hybrids also are high-yielding and are more superior in terms of quality and quantity of copra compared to tall and dwarf varieties.

Hybridization aims to mass produce PCA recommended single cross (F1) hybrids using Assisted Pollination (AP) technique. This is done by identifying contiguous areas planted to OPV dwarf varieties (mother plant). For the year 2020, targets of the Region for hybrid planting has been sourced out from Loay, Bohol and it entails high transport cost and stress to coconuts. With the declining nut production due to existing low producing varieties, establishment of hybrid farms in the region will address these issues.

Hybrids are early bearing varieties; they start to flower in 3 to 4.5 years and produces harvestable nuts within 4 to 5 years. Its nut size ranges from medium to large and copra/nut of 237 to 310 grams. One (1) hectare of coconut farm planted with hybrid can produce 15,000 to 22,000 nuts or 4 to 6 tons of copra which is thrice the production of the existing varieties.

#### Hybridization Activities:

- Mother palm establishment/preparation
- Pollen collection and processing
- Assisted Pollination
- Hybrid seed nut selection, culling and dispersal

#### **ECONOMIC BENEFITS/IMPACTS**

- Increase Farm Productivity
- · Access to quality planting materials for planting and replanting
- Increase income of coconut farmers

There are 5 target sites for the hybridization program with the total area of 57 hectares. Total indicative investment for five years is PhP 28,500,000.00 (see Annex A. Table 8).

#### 4.3.4. COCONUT-BASED FARMING SYSTEMS

The low productivity and low copra price triggered the unstable and depressive socioeconomic condition of the coconut farming households. Unpredictable movement of copra price will not create a depressing situation if there are fall backs that will augment income from coconut farming. Improving the Coconut-Based Farming Systems is the key to recuperate from the current condition of the coconut farmers/households in rural communities.

Crop diversification in coconut farms is a well-studied strategy and battle cry of most development and poverty reduction programs. Also, there is a need to provide appropriate technologies, cropping patterns, water and nutrient management, changes in the traditional practices and provision of post harvest and farm level processing. Integration of intercropping and livestock are immediate source of income that will enhance the farm income sourcing with the innovative participation of the coconut farming communities. This will spur the awareness of the production sector in a reliable and sustainable source of farm income through intercropping

and animal integration and at same time providing the needed support in maintaining their interest in taking care of the coconuts.

#### 4.3.4.1. INTEGRATED COCONUT FARM DEVELOPMENT PROJECT

Majority of coconut farmers (landowner-tiller, tenants) own a farmland between 0.5 to 1.50 hectares only practiced in subsistence farming. Most of them are lack of entrepreneurial knowledge to venture into business and seek appropriate financial institutions to finance the needed post harvest facilities and capitalization and are highly dependent to usurers and traders who take advantage of the situation. The lack of entrepreneurial and managerial skills, agroindustrial technologies and skilled manpower incur higher overhead cost in terms of administrative, operation and marketing.

Pursuant to One-DA strategies to increase productivity and income such expansion of farm clustering of Bayanihan Agri-Clusters (BACs), upgrading of post-harvest, processing, logistics and marketing support and mobilization and empowerment of partners.

This project aims to consolidate 30 hectares of coconut farm to one common coconut production area and marketing, to establish an integrated processing facility with production support and engage farmers-consolidators in coconut enterprise development and agri-tourism. There are two (2) identified sites for the project at 30 hectares per site. This project will incur a total of PhP 20,000,000.00 indicative investment for five years (see Annex A. Table 9).

#### 4.3.4.2. COMPACT FARM DEVELOPMENT PROJECT

Compact Farm Development Project such as Kalubihan sa Kapunungan (coastal areas) and Kalubihan sa Kamaisan (upland areas) is another coconut planting scheme to increase coconut population in vacant but coconut suitable areas.

The coastal portions of the municipalities of Pontevedra, Panay, President Roxas, Pilar, Sapian and Ivisan have lengths of fishponds. These areas are suitable for planting of coconuts because of its saline water. The presence of chlorine in the soil found in these areas is good for coconut.

On the other hand, upland areas of Dumalag, Maayon, Cuartero, Dumarao, Panitan and Pilar are often planted to corn which are often monocropped. Planting of coconut on these areas will help mitigate land denudation, prevent soil erosion, increase coconut population and maximize land utilization.

Compact Farm Development Project will serve as additional raw material support to different coconut processing facilities in Capiz and its neighboring provinces. These compact farms have a tota area of 510 hectares for PhP 47,003,000.00 five-year indicative investment (see Annex A. Table 10).

#### 4.3.4.3. ORGANIC FARM DEVELOPMENT PROJECT

Nowadays, organic products have an increasing demand and it commands higher price. Organically-grown produce are potential for exports because of the growing health-conscious population. Organic Farm Development Project is the way to encourage coconut farmers' organizations to practice organic farming. Organic certified organizations will have the

opportunity to recognize compliant organizations by becoming third party certifying body for the issuance of organic certification. For initial sites, two have been identified (one in Iloilo and one in Negros Occidental) at 1 million per site per year for a total of PhP 10,000,000.00 indicative investment for five years (see Annex A. Table 11).

#### 4.3.4.4. SEED FARM DEVELOPMENT PROJECT

Establishment of seed farms for early bearing and potential OPV dwarf varieties is one way of increasing farm production. Seed Farms will serve as the source of raw materials for planting and replanting programs to replace senile and local tall varieties. Setting up of seed farms in each province will give easy access to all coconut farmers to good quality coconut seedlings. There have been 4 target sites for the establishment of seed farms in the region, for a total of 30 hectares at PhP 5,630,000.00 five-year indicative investment (see Annex A. Table *12).* 

#### 4.3.4.5. INTERCROPPING

Intercropping of high value crops such as cacao, coffee and banana in coconut areas to maximize farm productivity and increase income. This also will serve as cash crop and to ensure food security. Intercrops may vary depending on farm suitability; preferred intercrops in the region are coffee, cacao, ginger, banana and vegetables. This is also to support raw materials source to local processing facility like cacao and coffee. A total of 2,830 hectares are to be intercropped with various high value intercrops at PhP 17,688,000.00 estimated budget for five years (see Annex A. Table 13).

#### 4.3.4.6. ANIMAL INTEGRATION

Animal Integration is one of the means to maximize land utilization and increase farm productivity and farmers income. It also aims for food security in the region and support to local tourist destinations. This involves rearing of large ruminants, small ruminants for dairy and meat purposes and poultry. Livestock are either for fattening or milk purposes and a free range and egg production (layers) for the poultry. The target is given to every organization in a module (set of male and female). For large ruminants there are 170 modules, each module comprises of 1 male and 4 female; for small ruminants a total of 300 modules (1 male and 11 female per module) and 300 modules for poultry (10 male and 40 female per module) for a total five-year investment of PhP 67,500,000.00 (see Annex A. Table 14).

#### 4.3.5. SHARED FACILITIES

The Authority aims to develop community-based organizations and had been implementing for several years different Community Enterprise Projects, these falls under the KAANIB Enterprise Development Project, Coconut Hub Project, Coconut-Carabao Development Project and the Convergence in Coconut Farming Communities towards Rural Enterprise Development Project- VCO Processing Facility.

These projects aim to empower the Coconut Farmers Organizations/Cooperative and venture into business of coconuts and other products in the coconut farm to improve their economic status. By doing so, we are transforming the coconut farmers to become cocopreneurs and treat coconut farming as a business. Coconut farming must become a viable income-generating activity capable of supporting farmers' needs and meeting market demands. More community-based enterprises mean more economic activities that will help boosts the industry.

Projects under shared facilities such as Coconut Hub Project, Direct Copra Marketing, Buko Processing and KEDP Processing, Farm mechanization and Farm Services include provision of building, equipment and logistical support and manpower services.

In addition, toll crushing/processing of products can be a potential business to these facilities. Some household-level/micro scale processing can utilize the facility to do major processing of their products.

With the establishment of different processing facilities, there should also be development of local fabrication to address needs for machineries and equipment.

#### 4.3.5.1. COCONUT HUB PROJECT

Low farm productivity is one of the major problems in the coconut industry. Low yield is aggravated by low prices and lack of value added products which consequently result in low income of the coconut farming sector and making them vulnerable to the manipulation and control of traders and local financiers.

Within this context, the Coconut Hub Project emerges as a way forward for the coconut farmers to improve their lives. The Project pursues agro-industrial strategy with the end in view of addressing the problem and challenges faced by the coconut farming sector such as lack of appropriate infrastructure, inadequacy of capital, lack of entrepreneurial environment, lack of access to appropriate technologies and other enabling policies and support mechanism that prevent them from achieving high productivity and economic empowerment.

The objective of the project is to establish coconut processing facility, encourage consolidation of farm products for sustainable raw material supply, produce high-value coconut products and by-products, engage coconut farmers association/cooperative for coconut enterprise development, create convergence among National Government Agencies and stakeholders and generate local employment.

Five year target for the hub is eight (8) sites with proposed location strategically located throughout the region for PhP 150,000,000.00 total indicative investment for five years (see Annex A. Table 15).

#### 4.3.5.2. DIRECT COCONUT MARKETING PROJECT

The coconut oil is the country's biggest traditional export. To date, coconut oil export maintained its leadership in the global market. In 2017, exports volume of coconut oil amounted to 911,392 MT with a value of USD 1.4 billion, the highest among the country's agricultural exports. This industry therefore is the leader among the coconut-based industries involving the largest number of coconut farmers, on-farm workers, and plant workers. It provides raw materials to related upstream and downstream industries such as coir, activated carbon, coconut water and oleo-chemicals.

However, the industry's competitiveness is low due to low coconut farms productivity and low quality of copra. The production of quality copra being the main raw materials in oil production has been a sustained challenge. Among the major factors that hindered coconut farmers to produce and trade quality copra are: small sizes of coconut farms; decreasing number of skilled farm workers to perform timely operation and farm maintenance works; unorganized /unsynchronized harvesting, and being tied up to traders/financiers because of cash advances due to low income resulting from low buying prices and production volume.

In the last 30 years, several interventions were provided to improve copra quality such as catchment area production and direct copra marketing which were generally not sustained due to some gaps:

- 1. Good quality copra produced and traded to oil mills were not sufficient to process a batch so that the oil mills were forced to mix good with bad copra thereby rendering useless the production of quality copra. Using good quality copra will produce cochin quality oil at lower cost of production;
- 2. Due to the above, the oil mills were not willing to give premium or incentives for quality copra because the volume of quality copra produced were not substantial to significantly result in quality copra meal and oil which supposedly reduced processing costs:
- 3. AO 002 series of 2003 was not favorable for coconut farmers because the penalties for copra deterioration upon long storage in oil mill warehouses (particularly free fatty acid contents) were shouldered by the coconut farmers by way of deduction;
- 4. Interventions were focused on assisting coconut farmers in terms of training and dryer provision, neglecting the need to monitor and regulate the traders to comply with standards despite the research results that copra deterioration happen at the traders and that a piece of cup-size bad copra can contaminate a truckload;
- 5. PCA dryer design provided was not adoptive to the need of the small coconut farmers which required a service area of 40 hectares;
- 6. Good Agricultural Practices (GAP), Food Safety, Fair Trade and other trade related certification systems were not yet in place nor required which allowed the oil millers to be just complacent in quality improvement. The traders (including farmer cooperatives) did not have re-drying and warehousing facilities to ensure quality and moisture determination was perceived as time-consuming and also unreliable in some cases.

change strategy and re-design PCA's and other Therefore it is necessary to stakeholders' or enablers' interventions to provide the necessary logistics support, i.e., secure provision for timely and organized farm operation and maintenance works, hauling of coconuts to a designated or centralized processing area, coordinated consolidated/ synchronized processing, consolidated warehousing and delivery to oil mills. Such interventions will be done following these steps:

- a) Identification of a partner oil mill as anchor firm to absorb buy and process the quality copra produced and willing to share with farmers the savings on processing costs in terms of premium pricing and other forms of benefits.
- b) Based on the computed copra volume requirement, identify a cluster of coconut farmers who would produce the volume and quality of copra required.
- c) Organize the sequence & schedule of farm operations, i.e., harvesting, copra processing and delivery to oil mills.
- d) Provide the needed logistics support to each supply chain actor: appropriate dryers, tractors and trucks for hauling, warehouse to store quality copra and volume and qualitybased incentive system.

e) Provide support for adequate moisture testers in strategic locations for fast and reliable moisture content determination.

The system would involve a shift from an unsynchronized and poor quality copra production and marketing with local traders/financiers to a synchronized production and marketing of good quality copra to a partner oil mill. It will allow the coconut farmers to gain control over their farm operations from traders. Long term increase in income will be derived from additional prices of selling coconuts and copra that used to be profits of traders and a pay-back incentive from oil millers as share of the savings on processing cost derived from good quality copra. A total of 13 sites that will be considered as consolidator and processor will be established in the region for a total investment of PhP 86,000,000.00 (see Annex A. Table *16).* 

#### 4.3.5.3. BUKO PROCESSING PROJECT

Young coconuts or buko are nuts aged 6-9 months often harvested for its water as refreshing beverage and its meat in creating different types of desserts like buko salad, buko pie, bukayo and a lot more.

Coconut water is dubbed as "Mother Nature's sports drink". The coconut water can be used as a high electrolyte beverage with low-medium glycemic index (54 ± 4) for hydration purposes (PCA, Development of a High Electrolyte, Low Glycemic Index Coco Water Drink 2011). The primary minerals or electrolytes in coconut water are essentially the same as those found in human blood. Thus, doctors have used it as an intravenous fluid for rehydration, injecting it directly into the patient's blood stream.

Coconut water has a normalizing effect and gives the body a boost of energy to overcome a number of health-related conditions. It is effective in relieving dehydration, fatigue, constipation, and other digestive disturbances, kidney and bladder disorders. It also has alkalizing effect on the body, helping to counteract or balance the effects of acidifying foods which are so common in our diets.

The objectives of this project is to establish buko processing facility, introduce valueaddition in the processing of young coconuts both meat and water, encourage more people to drink coconut water and be aware of its many health benefit. Also this may create employment in the community, increase farmers' income and empower coconut based organization. This project will be established in Pontevedra, Capiz for a total investment of PhP 6,200,000.00 (see Annex A. Table 17).

#### **ECONOMIC BENEFITS/IMPACTS:**

- Develop economic enterprise in buko processing
- Create employment in the community
- Increase coconut farmers income
- Support tourism industry
- Promote health benefits of buko
- Proper handling and product standardization

#### 4.3.5.4. KEDP PROCESSING FACILITY

KAANIB Enterprise Development Project (KEDP) aims to promote and institutionalize coconut-baesd enterprises through an integrated resource-service convergence approach to increase farm productivity and income of the small coconut farming communities. One component of the KEDP is the Community/Household-Level Coconut Processing Project (CHLCPP), a project which aims to develop village-level processing for food and non-food coconut products.

The CHLCPP sites for Virgin Coconut Oil, Coconut Sugar, Coconut Coir and other allied products does not have a GMP-compliant facility which is one of the requirement in obtaining license certification. To resolve the prevailing problem of the organizations, a compliant facility will be provided. A total of 28 sites for PhP 56,000,000.00 investment will be included in the shared facilities (see Annex A. Table 18).

#### 4.3.5.5. FARM MECHANIZATION

To enhance on-farm and off-farm operations, the right machineries and equipment is a must. Provision of coconut farm tools like 8,000 dehusker, 8,000 mechanical climber at the same time 275 improved dryers will improve efficiency of operations for a total of 16,275 units at PhP 201,500,000.00 five-year indicative investment (see Annex A. Table 19).

#### 4.3.5.6. FARM SERVICE CREW

To professionalize coconut farm workers into a farm service crew, that will be provided with decent income, and elevate their status as skilled workers qualified for SSS and other social benefits.

#### Services Offered:

- Harvesting, dehusking and transport of nuts to roadside
- · Regular farm maintenance services such as weeding and clearing of undergrowth, fertilization/mulching, removal of dried/diseased fronds, land preparation for intercrops
- Service 2 ½ hectares/day, harvesting about 2100 nuts per day
- Special skills- harvesting at right maturity e.g., for copra and whole nuts for VCO or DCN

Investment for the project will include logistical support and tools for farm operations such as orchard tractor, truck, carts, farm tools, etc. for 1.815 million pesos and tractor shed amounting to 0.30 million pesos, total investment cost is 2.115 Million pesos per site. This will be provided to 42 processing sites all throughout the region for a total of PhP 88,830,000.00 estimated financial requirement (see Annex A. Table 20).

### 4.3.6. RESEARCH, MARKETING AND PROMOTION

To boost the coconut industry, we need additional research to improve production, processing and marketing. Conduct of marketing strategies and product promotion for possible investment and market matching.

Coconut is called the "Tree of Life" because it can provide all the basic needs of human in order to live. There are countless possibilities by which it can be utilized for food and non-food products. Other coconut parts that commonly become agricultural wastes needs to be explore and develop. Coconut shell, fronds, lumber, leaves and husk have high potential as materials for other non-food products like novelty items. The opportunity for utilization and development of value-added products in coconut is never ending.

#### 4.3.6.1. TRADES AND INVESTMENT FORA

Conduct of Trades and Investment Forum provides platform for engagement and investment to create sustainable development. It facilitates policy dialogue among stakeholders, raising issues and concerns on enhancing services and creating long-term solutions. This will serve also as venue to gather public and private sectors commitment for the development of the coconut industry. For five years a total of 40 fora will be conducted, one (1) per province and 2 regional fora annually. This has a financial requirement of PhP 2,000,000.00 (see Annex A. Table 21).

#### **4.3.6.2. TRADE FAIRS**

Promotion is essential to access market and expands product reach, the conduct of Trade Fairs raise profiles of enterprises. This will generate awareness and open opportunities to MSMEs for market opportunities. Through trade fairs, locally-produced products will be showcase; at the same time this will open opportunities to meet industry partners and customers and examine market trends. Annually there will be one provincial trade fair and 2 regional trade fairs. For five years a total of 40 trade fairs will be conducted for PhP 6,000,000.00 (see Annex A. Table 22).

#### 4.3.6.3. RESEARCH AND DEVELOPMENT

To achieve industry growth, Research and Development must be taken into consideration. Through research, new products will be conceptualize and develop to suit society's needs. Research spurs innovation, industry growth and investment opportunities. Research activities on food and non-food coconut products can be tie up with State Universities and Colleges within the Region. Every year two (2) researches (food and non-food) will be given an estimated budget of one million pesos per research. A total of PhP 10,000,000.00 for five years equivalent to 10 research activities is already a big contribution to the industry's development. (See Annex A. Table 23)

#### 4.3.7. CREDIT PROGRAM

Creating Special Credit Line/Program for Coconut Farmers Organizations/Cooperatives at low interest rate for coconut farming, processing and trading activities and for micro lending or as condonement, amnesty or restructuring of delinquent agri-loans. A total of 51 processing facilities needs working capital for start-up and business expansion, this needs an indicative investment of PhP 60,000,000.00 (see Annex A. Table 24).

#### 4.3.8. INFRASTRUCTURE DEVELOPMENT

Infrastructure development are construction of different foundational services like farm to market roads, trading posts and multi-purpose centers for the efficient delivery of goods and services and improves productivity in the coconut farming communities.

#### 4.3.8.1. FARM TO MARKET ROADS

Most of the coconut farms don't have good all-weather roads. The difficulty in bringing coconut products down to the market is the reason why farmers usually sell their product in copra. By bringing only the coconut meat from their farm, they can have less hauling expenses leaving behind other coconut parts like husk, shell and water. But by doing so, they are limiting their income on copra alone.

Construction of FMRs will link production areas to markets and retain freshness of farm produce. Area identification is with preference for coconut producing areas and processing facilities. This is also in accordance with the Republic Act No. 8435 otherwise known as the "Agriculture and Fishery Modernization Act of 1997 or AFMA" mandated the construction and upgrading of Farm-to-Market Roads (FMR) as one of the priority infrastructure intervention with significant impact in increasing agricultural productivity and reducing losses. FMR target for five years is 61.7 kilometers for PhP 925,000,000.00. (See Annex A. Table 25)

#### **ECONOMIC BENEFITS/IMPACTS:**

- Provides better access to market
- Maintain product quality, better prices
- Increase income of coconut farmers due to lesser transportation cost
- Access to other development opportunities

#### 4.3.8.2. TRADING POSTS

Trading post allows people from one geographic area to trade in and consolidate farm produce. This will be the center of economic activities in the community. For a total of PhP 12,000,000.00, 12 trading posts will be established that will serve as consolidation point of different farm products (see Annex A. Table 26).

#### 4.3.8.3. MULTI-PURPOSE CENTERS

Multi-purpose Centers will serve as the common service point in far-flung cocal areas. These Multipurpose Centers is for medical, educational or training venue for our coconut farmers and their families. Each province has a target of one (1) multi-purpose center for a total of PhP 12,000,000.00 indicative financial requirement (see Annex A. Table 27).

# **CHAPTER 5**

# **FIVE-YEAR INVESTMENT REQUIREMENTS AND FINANCING**

The five-year development plan will serve as guide in improving industries, sufficient supply, strengthen and capacitate organizations and develop competitiveness. The developmental programs consist of production, processing, marketing, other support services and programs in complementary to existing ones of different agencies to achieve long-term goal of the coconut industry that is, to have a secure and resilient industry with empowered coconut farmers.

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CFIDP PROGRAMS	UNIT	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	TOTAL
SOCIAL PROTECTION		151,436	160,436	169,436	178,436	187,436	847,179
Crop Insurance	hectare						
Scholarship	no.	9,000	18,000	27,000	36,000	45,000	135,000
Health And Medical Program	no.	142,436	142,436	142,436	142,436	142,436	712,179
ORGANIZING AND EMPOWERMENT OF FARMERS' ORGANIZATION		7,650	7,050	6,750	5,250	5,400	32,100
Trainings		7,650	7,050	6,750	5,250	5,400	32,100
Capacity Building	module	2,700	2,700	2,700	2,250	2,250	12,600
Business Management	module	2,700	2,700	2,700	2,250	2,250	12,600
Skills Training	module	1,950	1,350	1,050	450	600	5,400
Coconut Agro-technology Training	module	300	300	300	300	300	1,500
HYBRIDIZATION		5,700	5,700	5,700	5,700	5,700	28,500
COCONUT-BASED FARMING SYSTEMS		34,927	33,372	59,629	19,946	19,946	167,821
Integrated Coconut Farm Dev't Project	hectare	10,000		10,000			20,000
Compact Farm Dev't Project	hectare	4,300	14,031	28,672			47,003
Organic Farm Dev't Project	site	2,000	2,000	2,000	2,000	2,000	10,000
Seed Farm Development Project	hectare	664	535	2,151	1,140	1,140	5,630
Intercropping	hectare	2,062.5	3,906.3	3,906.3	3,906.3	3,906.3	17,688
Animal Integration	module	15,900	12,900	12,900	12,900	12,900	67,500
Large Ruminants		7,500	4,500	4,500	4,500	4,500	25,500
Small Ruminants		4,800	4,800	4,800	4,800	4,800	24,000
Poultry (free range)		3,600	3,600	3,600	3,600	3,600	18,000
SHARED FACILITIES		201,025	155,065	94,055	58,760	79,625	588,530
Coconut Hub Project	site	75,000	37,500	18,750		18,750	150,000
Direct Coconut Marketing Project	site	40,000	40,000	6,000			86,000
Buko Processing Project	site			6,200			6,200
KEDP Processing Facility	site	14,000	14,000	8,000	10,000	10,000	56,000
Farm Mechanization	no.	40,300	40,300	40,300	40,300	40,300	201,500
Farm Services	site	31,725	23,265	14,805	8,460	10,575	88,830
RESEARCH, MARKETING & PROMOTION		3,600	3,600	3,600	3,600	3,600	18,000
Trade and Investment Forum	no.	400	400	400	400	400	2,000
Trade Fairs	no.	1,200	1,200	1,200	1,200	1,200	6,000
Product R&D (food&non-food)	no.	2,000	2,000	2,000	2,000	2,000	10,000
CREDIT PROGRAM	no.	23,000	17,000	8,000	5,000	7,000	60,000
INFRASTRUCTURE DEVELOPMENT		201,000	255,000	145,500	198,000	150,000	949,500
Farm to Market Roads	kilometer	195,000	255,000	127,500	198,000	150,000	925,500
Trading Posts	site	6,000		6,000			12,000
Centers (Medical/Educational/Training)	site			12,000			12,000
SUPPORT SERVICES		7,360	7,360	7,360	7,360	7,360	36,798
Manpower Requirement	no.	7,360	7,360	7,360	7,360	7,360	36,798.3
TOTAL		635,697	644,583		482,052	466,067	2,728,428

Table 3. Five-Year Financial Investment

#### The indicative financial investment covers:

#### **Social Protection**

- · Scholarship-miscellaneous fees, monthly stipend, book and uniform allowance, and board and lodging
- Health and Medical Program- premium for health membership

#### Organizing and Empowerment of Farmers' Organizations

• Trainings-training needs (food, venue, materials)

#### Hybridization

Farm inputs, tools, equipment, labor and maintenance

#### Coconut-based Farming Systems

• Farm inputs, labor and maintenance, farm tools, processing facility and equipment

#### **Shared Facilities**

Building, hauling truck, tractor, farm tools, machineries and equipment

#### Research, Marketing and Promotion

- Investment Fora- food, venue and materials
- Trade Fairs-food, venue and materials
- Research-research fund

#### Credit Program

Working capital

#### Infrastructure Development

Buildings and roads

#### **Support Services**

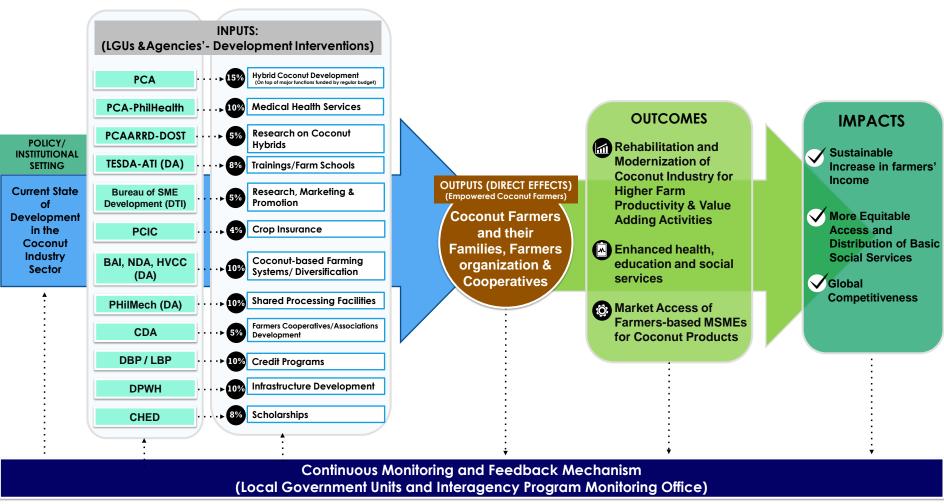
Manpower Requirement- salaries and travelling expenses

# **CHAPTER 6**

# **PROGRAM MONITORING AND EVALUATION**



## OPOSED SYSTEMS FRAMEWORK FOR MONITORING, EVALUATION, AND IMPACT ASSESSMENT OF THE **PROGRAM ACTIVITIES UNDER RA 11524**



Source: Adapted from International Center, Office of Global Research Engagement, University of Florida, 2018

Figure 12. Proposed Systems Framework for Monitoring, Evaluation and Impact Assessment

Monitoring and evaluation is crucial in the implementation of the programs. This is to ensure that all the programs are very well implemented and with considerable impact in the socio-economic status of the coconut farmers and their families.

COMPOSITION/	EVALUATION/	TYPE OF	HIGHLIGHT OF	SCHEDULE OF REPORTS
STRUCTURE	ASSESSMENT	EVALUATION	EVALUATION	
<ul> <li>PCA Regional Manager</li> <li>Provincial Division Chief</li> <li>Provincial Composite         <ul> <li>Project Monitoring Team</li> <li>PCA Agriculturist</li> <li>Agencies Involved</li> <li>LGUs Involved</li> </ul> </li> </ul>	<ul><li>Site visit vs Reportorial</li><li>Geotagging</li><li>Quarterly</li></ul>	<ul> <li>In-house review</li> <li>Field/Site Visit</li> <li>Accomplishment Reports</li> <li>Focused Group Discussion</li> <li>Meetings and Dialogues</li> </ul>	<ul> <li>Physical         Accomplishment</li> <li>Timetable of         Activities</li> <li>Budget</li> </ul>	<ul><li>Monthly</li><li>Quarterly</li><li>Semestral</li><li>Annual</li><li>Terminal</li></ul>

Table 4. Proposed Mode of Monitoring and Evaluation

Monitoring and evaluation plan including database will be concretize upon the Memorandum of Agreement/Understanding of the involved Agencies. Simultaneously, the initial criteria (see Annex E) for different program interventions will be finalize by the involved Agencies and LGUs. The said entities will craft the necessary measures to deliver all the interventions deserved by the coconut farmers.

Coconut farming is a sustainable and viable business. This industry transformation presses the conversion of coconut farmers from being the raw material supplier to becoming cocopreneurs. In the pursuit of industry development, all interventions for the development of the coconut industry will be assess as to its impact in the coconut farming families. In the program evaluation, assessment of the over-all socio-economic impact, pre-project and postproject assessment, baseline survey, increase income assessment, job generation, increase in production will be conducted. Regular monitoring and feedback mechanism will also be used to collect ideas for better programs and services in the future.

# CHAPTER 7

# **PROGRAM MANAGEMENT**



#### 6.1. REGIONAL COORDINATION

Regional Coordination involves regular inter-agency meetings with different National Government Agencies' regional offices to harmonize plans for the Regional Coconut Farmers and Industry Development Plan. These agencies will serve as catalyst, facilitator and enabler to develop more strategic and focused plans in pursuit of long term coconut industry development.

Other activities for Regional Coordination are selection of farmers' representative to the PCA Board, regional and provincial stakeholders' fora, Regional Development Council, Regional Management Committee Meetings and DTI Regional Coconut Cluster.

#### 6.2. IMPLEMENTATION MECHANISM

To implement the programs indicated in the CFIDP, a list of coconut farmers that will be the recipients of these programs is needed. The National Coconut Farmers Registry System (NCFRS) serves as a tool to ensure effective and efficient planning, delivery and monitoring of developmental programs and proper allocation and prioritization of government resources.

The NCFRS is done through a national survey and complete enumeration or listing of landowners, tenants, leaseholders and farm workers through the NCFRS Enrollment Form (see Annex F). Coconut farmers listed in the NCFRS with not more than five (5) hectares coconut farm will be the recipients of various programs indicated in the CFIDP to ensure that the programs will benefit the poor and marginalized as stated in the policy of RA 11524.

The Local Government Units (LGUs) play a significant role in the implementation the programs. Initially, they have been part in rolling out the registration and validation of the NCFRS and ensuring that no coconut farmer will be left behind through the continuing enrollment.

#### **CONVERGENCE APPROACH**

Using the Convergence approach is one of the transformation strategies to harness inclusive growth and development on different sector of the coconut industry. This is done through coordination with different National Government Agencies, Local Government Units and State Universities/Colleges including private sectors to create greater community impact. Program implementation, monitoring and evaluation will be done in collaborative efforts to deliver goods and services to achieve secured and developed industry with empowered coconut farmers.

#### MANDANAS RULING

The most salient feature of the Mandanas Ruling is the increase in the national revenue share of the Local Government Units (not limited to national internal revenue taxes collected by the Bureau of Internal Revenue but includes collections (customs duties) by the Bureau of Customs). This is expected to increase the IRA of LGUs to P234.4 billion in 2022, significantly boosting the delivery of devolved functions.

The LGUs will play a vital role in the implementation and monitoring of the programs crafted in the CFIDP. Termed as "full devolution," the ruling mandates that devolved functions must be permanently taken out from national government agencies, and empowers LGUs to

assume these. This was anchored on the premise that LGUs are in a better position to address the needs of their constituents and can therefore deliver better services.

#### TESTING CENTER FOR PRODUCT QUALITY

Development of coconut products will be advance by the presence of Testing Centers within the Region. This can be done through collaboration with the Department of Science and Technology and State Universities like West Visayas State University in Iloilo and Central Philippine State University in Negros Occidental.

#### MANPOWER REQUIREMENT

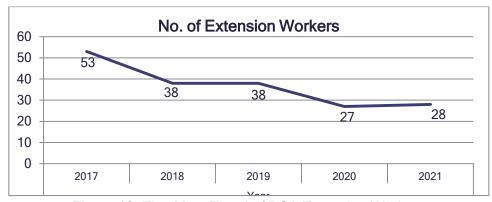


Figure 13. Five-Year Trend of PCA Extension Workers

For 2021, PCA Region VI has only 28 Coconut Development Officers (CDOs) / extension workers. The Programs crafted in the CFIDP should be complemented with the equivalent manpower requirement for efficient implementation and monitoring. PCA Region VI needs additional 21 CDOs for a budgetary requirement of 36,798,300 (salaries and travelling expenses).

#### REGIONAL PARTNER AGENCIES' COMMITMENT

The Regional Coconut Farmers and Industry Development Plan is the output of several stakeholders' consultations in the region involving various concerns. Such concerns were properly addressed by the development interventions from partner agencies both under the CFIDP and Agency's locally funded projects.

CFIDP PROGRAMS	AGENCY	INVOLVEMENT
SOCIAL PROTECTION	PCIC, CHED, PCA-Phil Health	Agencies conducted regular meeting for the
ORGANIZING AND EMPOWERMENT OF FARMERS' ORGANIZATION	CDA, TESDA & ATI	<ul> <li>briefing, program setting and strategic planning.</li> <li>Collaborative efforts for the crafting of the</li> </ul>
HYBRIDIZATION	DOST-PCAARRD	Regional Coconut Farmers and Industry
COCONUT-BASED FARMING SYSTEMS	DA-HVCC, NDA, BAI	Development Plan     Convergence approach in the implementation,
SHARED FACILITIES	PHILMECH	monitoring and evaluation of different programs
RESEARCH, MARKETING & PROMOTION	SME (DTI)	MOA/MOU to concretize commitments
CREDIT PROGRAM	DBP & LBP	
INFRASTRUCTURE DEVELOPMENT	DPWH	

#### FARMERS REPRESENTATIVES' COMMITMENT

- Farmers' representatives are consulted through institutionalized stakeholders meetings.
- Regional Stakeholders will be organized to include functional committees that will focus on relevant concerns of industry players in collaboration with the implementing agencies

#### PRIVATE SECTOR INDUSTRY PARTNERS' COMMITMENT

• In the course of stakeholder's consultation, Private Sector Industry Partners will be consulted and engaged on possible collaboration (public, private partnership) and investments.

# CHAPTER 8

# **ENDORSEMENT**



#### **ENDORSEMENT**

May we seek for the favorable endorsement of the Regional Development Council Chaired by the Hon. Governor Rhodora Cadiao thru the Economic Development Committee Chaired by Engr. Gilberto Altura of the National Economic and Development Authority (NEDA) of indicative programs and projects covering the period CY 2022-2026 for the coconut sector in the total amount of PhP 2,728,428,000.00

# **ANNEXES**



### ANNEX A. PHYSICAL AND FINANCIAL TARGETS

Table 1. Crop Insurance

PROVINCE	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026
AKLAN	800	1200	1500	1,800	2,100
ANTIQUE	318	718	1,018	1,318	1,618
CAPIZ	563	988	1,188	1,388	1,588
GUIMARAS	62	256	406	506	606
ILOILO	440	890	1,190	1,490	1,890
NEGROS OCC.	1527	1,977	2,277	2,577	2,877
TOTAL	3,710	6,029	7,579	9,079	10,679

Table 2. Scholarship

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TO	OTAL
PROVINCE	Physical Target (no)	Financial Requirement ('000)										
AKLAN	10	1,500	10	3,000	10	4,500	10	6,000	10	7,500	50	22,500
ANTIQUE	10	1,500	10	3,000	10	4,500	10	6,000	10	7,500	50	22,500
CAPIZ	10	1,500	10	3,000	10	4,500	10	6,000	10	7,500	50	22,500
GUIMARAS	10	1,500	10	3,000	10	4,500	10	6,000	10	7,500	50	22,500
ILOILO	10	1,500	10	3,000	10	4,500	10	6,000	10	7,500	50	22,500
NEGROS OCC.	10	1,500	10	3,000	10	4,500	10	6,000	10	7,500	50	22,500
TOTAL	60	9,000	60	18,000	60	27,000	60	36,000	60	45,000	300	135,000

Table 3. Health and Medical Program

Tubic 5. IIcu	able 5. Health and Medical Frogram											
	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	T	OTAL
PROVINCE	Physical Target (no)	Financial Requirement ('000)	Physical Target (no)	Financial Requirement ('000)	Physical Target (no)	Financial Requirement ('000)	Physical Target (no)	Financial Requirement ('000)	Physical Target (no)	Financial Requirement ('000)	Physical Target (no)	Financial Requirement ('000)
AKLAN	50,672	30,403	50,672	30,403	50,672	30,403	50,672	30,403	50,672	30,403	50,672	152,016
ANTIQUE	39,404	23,642	39,404	23,642	39,404	23,642	39,404	23,642	39,404	23,642	39,404	118,212
CAPIZ	55,586	33,352	55,586	33,352	55,586	33,352	55,586	33,352	55,586	33,352	55,586	166,758
GUIMARAS	17,247	10,348	17,247	10,348	17,247	10,348	17,247	10,348	17,247	10,348	17,247	51,741
ILOILO	36,845	22,107	36,845	22,107	36,845	22,107	36,845	22,107	36,845	22,107	36,845	110,535
NEGROS OCC.	37,639	22,583	37,639	22,583	37,639	22,583	37,639	22,583	37,639	22,583	37,639	112,917
TOTAL	237,393	142,436	237,393	142,436	237,393	142,436	237,393	142,436	237,393	142,436	237,393	712,179

Table 4. Capacity Building Training

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TC	TAL
PROVINCE	Physical Target (module)	Financial Requirement ('000)										
AKLAN	3	450	3	450	3	450	3	450	3	450	15	2,250
ANTIQUE	3	450	3	450	3	450	2	300	2	300	13	1,950
CAPIZ	3	450	3	450	3	450	3	450	3	450	15	2,250
GUIMARAS	3	450	3	450	3	450	1	150	1	150	11	1,650
ILOILO	3	450	3	450	3	450	3	450	3	450	15	2,250
NEGROS OCC.	3	450	3	450	3	450	3	450	3	450	15	2,250
TOTAL	18	2,700	18	2,700	18	2,700	15	2,250	15	2,250	84	12,600

Table 5. Business Management Training

	FY:	2022	FY	2023	FY	2024	FY	2025	FY	2026	TC	TAL
PROVINCE	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)
AKLAN	3	450	3	450	3	450	3	450	3	450	15	2,250
ANTIQUE	3	450	3	450	3	450	2	300	2	300	13	1,950
CAPIZ	3	450	3	450	3	450	3	450	3	450	15	2,250
GUIMARAS	3	450	3	450	3	450	1	150	1	150	11	1,650
ILOILO	3	450	3	450	3	450	3	450	3	450	15	2,250
NEGROS OCC.	3	450	3	450	3	450	3	450	3	450	15	2,250
TOTAL	18	2,700	18	2,700	18	2,700	15	2,250	15	2,250	84	12,600

Table 6. Skills Training

able of skills Training												
	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TC	TAL
PROVINCE	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)
AKLAN	3	450	2	300	1	150	1	150	1	150	8	1,200
ANTIQUE	2	300	1	150	1	150	1	150	1	150	6	900
CAPIZ	2	300	1	150	1	150			1	150	5	750
GUIMARAS	1	150	1	150	1	150					3	450
ILOILO	2	300	2	300	1	150	1	150			6	900
NEGROS OCC.	3	450	2	300	2	300			1	150	8	1,200
TOTAL	13	1,950	9	1,350	7	1,050	3	450	4	600	36	5,400

Table 7. Coconut Agro-Technology Training

		,	0,		0							
	FY	FY 2022		2023	FY 2024		FY 2025		FY	2026	TC	OTAL
REGION	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)	Physical Target (module)	Financial Requirement ('000)
REGION VI	2	300	2	300	2	300	2	300	2	300	10	1,500

Table 8. Hybridization

1 41010 01117 01		-										
	FY	2022	FY	2023	FY 2024		FY 2025		FY 2026		TOTAL	
PROVINCE	Physical Target (ha)	Financial Requirement ('000)										
CAPIZ	20	2,000	20	2,000	20	2,000	20	2,000	20	2,000	20	10,000
ILOILO	17	1,700	17	1,700	17	1,700	17	1,700	17	1,700	17	8,500
NEGROS OCC.	20	2,000	20	2,000	20	2,000	20	2,000	20	2,000	20	10,000
TOTAL	57	5,700	57	5,700	57	5,700	57	5,700	57	5,700	57	28,500

Table 9. Integrated Coconut Farm Development Project

	2	2022		2024	TOTAL		
Province	Physical Target (ha)	Financial Requirement ('000)	Physical Financial Target Requirement (ha) ('000)		Physical Target (ha)	Financial Requirement ('000)	
Aklan	30	10,000			30	10,000	
lloilo			30	10,000	30	10,000	
TOTAL	30	10,000	30	10,000	60	20,000	

Table 10. Compact Farm Development Project

		2022		2023		2024		2025		2026	T	OTAL
Province	Physical Target (ha)	Financial Requirement ('000)										
	40	2,800		2,810		2,830		2,855		2,875	40	14,170
KK-Coastal			60	4,200		4,230		4,290		4,310	60	17,030
					50	3,500		3,530		3,580	50	10,610
Sub-total	40	2,800	60	7,010	50	10,560	0	10,675	0	10,765	150	41,810
	30	1,500		1,521		1,549		1,577		1,598	30	7,745
KK-Upland			110	5,500		5,563		5,647		5,731	110	22,441
					220	11,000		11,084		11,168	220	33,252
Sub-total	30	1,500	110	7,021	220	18,112	0	18,308	0	18,497	360	63,438
TOTAL	70	4,300	170	14,031	270	28,672	0	28,983	0	29,262	510	105,248

Table 11. Organic Farm Development Project

PROVINCE	TARGET AREA		IND	ICATIVE IN	VESTMENT (	000)	
	(site)	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	TOTAL
lloilo	1	1,000	1,000	1,000	1,000	1,000	5,000
Negros Occ.	1	1,000	1,000	1,000	1,000	1,000	5,000
TOTAL	2	2,000	2,000	2,000	2,000	2,000	10,000

Table 12. Seed Farm Development Project

EV 2022   EV 2024   EV 2025   EV 2026   TOTA												
	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TO	OTAL
PROVINCE	Physical Target (ha)	Financial Requirement ('000)										
AKLAN					5	318		116		116	5	550
CAPIZ	8*	266		214		225		225		225	8	1155
GUIMARAS					5	318		116		116	5	550
NEGROS OCC.	12*	399		321		337		337		337	12	1731
TOTAL	20	665		535	10	1198		794		794	30	3986

Table 13. Intercropping

	FY	2022	FY 2023		FY 2024		FY 2025		FY 2026		TOTAL	
R-VI	Physical Target (Ha)	Financial Requirement ('000)										
TOTAL	330	2,062.5	625	3,906.25	625	3,906.25	625	3,906.25	625	3,906.25	2,860	17,875

#### INTERCROP DISTRIBUTION:

	FY	2022	F۱	<b>/</b> 2023	F	r 2024	F	2025	FY	2026	Т	OTAL
PROVINCE	Physical Target (Ha)	Financial Requirement ('000)	Physical Target (Ha)	Financial Requirement ('000)	Physica I Target (Ha)	Financial Requirement ('000)	Physica I Target (Ha)	Financial Requirement ('000)	Physical Target (Ha)	Financial Requirement ('000)	Physical Target (Ha)	Financial Requirement ('000)
						BANANA						
AKLAN	50	312.5	50	312.5	50	312.5	50	312.5	50	312.5	250	1,562.5
ANTIQUE	50	312.5	20	125	20	125	20	125	20	125	130	812.5
CAPIZ			25	156.25	25	156.25	25	156.25	25	156.25	100	625
GUIMARAS			50	312.5	50	312.5	50	312.5	50	312.5	200	1,250
TOTAL	100	625	145	906.25	145	906.25	145	906.25	145	906.25	680	4,250
	- N				I.	CACAO	l .				ı	
ANTIQUE	60	375	20	125	20	125	20	125	20	125	140	875
CAPIZ			25	156.25	25	156.25	25	156.25	25	156.25	100	625
ILOILO			75	468.75	75	468.75	75	468.75	75	468.75	300	1,875
NEGROS OCC.							100	625	100	625	200	1,250
TOTAL	60	375	120	750	120	750	220	1,375	220	1,375	740	4,625
					I	COFFEE	l				I	
ANTIQUE	50	312.5	20	125	20	125	20	125	20	125	130	812.5
CAPIZ			25	156.25	25	156.25	25	156.25	25	156.25	100	625
ILOILO			75	468.75	75	468.75	75	468.75	75	468.75	300	1,875
NEGROS OCC.			100	625	100	625					200	1,250
TOTAL	50		220	1,375	220	1,375	120	750	120	750	730	4,562.5
	•					GINGER						
CAPIZ			25	156.25	25	156.25	25	156.25	25	156.25	100	625
TOTAL			25	156.25	25	156.25	25	156.25	25	156.25	100	625
	- N	'			٧	EGETABLE	S				ı	
AKLAN	50	312.5	50	312.5	30	187.5	50	312.5	40	250	220	1,375
ANTIQUE	50	312.5	15	93.75	15	93.75	15	93.75	15	93.75	110	687,.5
ILOILO			50	93.75	50	93.75	50	312.5	50	312.5	200	1,250
TOTAL	100	625	115	718.75	95	593.75	115	718.75	105	656.25	530	3,312.5
	1				SW	EET POTA	го				1	
AKLAN	20	125			20	125			10	62.5	50	312.5
TOTAL	20	125			20	125			10	62.5	50	312.5

Table 14. Animal Integration

		2022		Y 2023		<b>/ 2024</b>		Y 2025		2026		TAL
PROVINCE	Physical Target (module)	Financial Requirement ('000)										
	(module)	( 000)	(module)	(000)	,	E RUMINAN'	, ,	( 000)	(module)	( 000)	(module)	(000)
AKLAN	5	750	5*	750	5	750	5*	750	5	750	25	3,750
ANTIQUE	5	750	5	750	5	750	5	750	5	750	25	3,750
CAPIZ	5	750	5	750	5	750	5	750	5	750	25	3,750
GUIMARAS	5	750	5	750	5	750	5	750	5	750	25	3,750
ILOILO	25	3,750	5	750	5	750	5	750	5	750	45	6,750
NEGROS OCC.	5	750	5	750	5	750	5	750	5	750	25	3,750
TOTAL	50	7,500	30	4,500	30	4,500	30	4,500	30	4,500	170	25,500
			<u> </u>		SMAL	L RUMINAN	Γ				I	
AKLAN	10	800	10	800	10	800	10	800	10	800	50	4,000
ANTIQUE	10	800	10	800	10	800	10	800	10	800	50	4,000
CAPIZ	10	800	10	800	10	800	10	800	10	800	50	4,000
GUIMARAS	10	800	10	800	10	800	10	800	10	800	50	4,000
ILOILO	10	800	10	800	10	800	10	800	10	800	50	4,000
NEGROS OCC.	10	800	10	800	10	800	10	800	10	800	50	4,000
TOTAL	60	4,800	60	4,800	60	4,800	60	4,800	60	4,800	300	24.000
				POUL1	RY (FR	EE RANGE (	CHICKE	۷)	•		•	
AKLAN**	10	600	10	600	10	600	10	600	10	600	50	3,000
ANTIQUE	10	600	10	600	10	600	10	600	10	600	50	3,000
CAPIZ	10	600	10	600	10	600	10	600	10	600	50	3,000
GUIMARAS	10	600	10	600	10	600	10	600	10	600	50	3,000
ILOILO	10	600	10	600	10	600	10	600	10	600	50	3,000
NEGROS OCC.	10	600	10	600	10	600	10	600	10	600	50	3,000
TOTAL	60	3,600	60	3,600	60	3,600	60	3,600	60	3,600	300	18.000

Note: (Large Ruminant-5 heads/module {4:1}); (Small Ruminant-12 heads/module {11:1}); (Poultry-50 heads/module {40:10}) \*carabao \*\* (Free Range Chicken and Layer-equal share)

Table 15. Coconut Hub Project

	FY	2022	FY 2023		FY	2024	FY 2026		TOTAL	
Province	Physical Target (site)	Financial Requirement ('000)								
Aklan	1	18,750	1	18,750					2	37,500
Antique	1	18,750					1	18,750	2	37,500
Guimaras					1	18,750			1	18,750
lloilo			1	18,750					1	18,750
Negros Occ.	2	37,500							2	37,500
TOTAL	4	75,000	2	37,500	1	18,750	1	18,750	8	150,000

Table 16. Direct Coconut Marketing Project

	FY	2022	FY	2023	FY	2024	TO	OTAL
Province	Physical Target (site)	Financial Requirement ('000)	Physical Target (site)	Financial Requirement ('000)	Physical Target (site)	Financial Requirement ('000)	Physical Target (site)	Financial Requirement ('000)
Aklan	1	6,000	1	6,000			2	12,000
Antique	1	6,000	3	18,000			4	24,000
Capiz*	1	10,000	1	10,000			2	20,000
Guimaras			1	6,000			1	6,000
lloilo	2	12,000					2	12,000
Negros Occ	1	6,000	·		1	6,000	2	12,000
TOTAL	6	40,000	6	40,000	1	6,000	13	86,000

Table 17. Buko Processing Project

PROVINCE	FY	PHYSICAL TARGET	FINANCIAL REQUIREMENT ('000)
Capiz	2024	1	6,200

Table 18. KEDP Processing Facility

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	T	OTAL
PROVINCE	Physical Target (site)	Financial Requirement ('000)										
AKLAN	2	4,000	2	4,000	1	2,000	1	2,000	1	2,000	7	14,000
ANTIQUE	2	4,000	1	2,000	1	2,000	1	2,000	1	2,000	6	12,000
GUIMARAS			2	4,000			1	2,000	1	2,000	4	8,000
ILOILO	1	2,000	1	2,000	1	2,000	1	2,000	1	2,000	5	10,000
NEGROS OCC.	2	4,000	1	2,000	1	2,000	1	2,000	1	2,000	6	12,000
TOTAL	7	14,000	7	14,000	4	14,000	5	10,000	5	10,000	28	56,000

Table 19. Farm Mechanization

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TC	OTAL
PROVINCE	Physical Target (no)	Financial Requirement ('000)										
					IMPI	ROVED DRYE	RS					
AKLAN	10	5,000	10	5,000	10	5,000	10	5,000	10	5,000	50	25,000
ANTIQUE	10	5,000	10	5,000	10	5,000	10	5,000	10	5,000	50	25,000
CAPIZ	10	5,000	10	5,000	10	5,000	10	5,000	10	5,000	50	25,000
GUIMARAS	5	2,500	5	2,500	5	2,500	5	2,500	5	2,500	25	12,500
ILOILO	10	5,000	10	5,000	10	5,000	10	5,000	10	5,000	50	25,000
NEGROS OCC.	10	5,000	10	5,000	10	5,000	10	5,000	10	5,000	50	25,000
TOTAL	55	27,500	55	27,500	55	27,500	55	27,500	55	27,500	275	137,500
					MECH	ANICAL CLIME	BERS					
AKLAN	300	1,500	300	1,500	300	1,500	300	1,500	300	1,500	1500	7,500
ANTIQUE	300	1,500	300	1,500	300	1,500	300	1,500	300	1,500	1500	7,500
CAPIZ	300	1,500	300	1,500	300	1,500	300	1,500	300	1,500	1500	7,500
GUIMARAS	100	500	100	500	100	500	100	500	100	500	500	2,500
ILOILO	300	1,500	300	1,500	300	1,500	300	1,500	300	1,500	1500	7,500
NEGROS OCC.	300	1,500	300	1,500	300	1,500	300	1,500	300	1,500	1500	7,500
TOTAL	1600	8,000	1600	8,000	1600	8,000	1600	8,000	1600	8,000	8,000	40,000
						DEHUSKERS						
AKLAN	300	900	300	900	300	900	300	900	300	900	1500	4,500
ANTIQUE	300	900	300	900	300	900	300	900	300	900	1500	4,500
CAPIZ	300	900	300	900	300	900	300	900	300	900	1500	4,500
GUIMARAS	100	300	100	300	100	300	100	300	100	300	500	1,500
ILOILO	300	900	300	900	300	900	300	900	300	900	1500	4,500
NEGROS OCC.	300	900	300	900	300	900	300	900	300	900	1500	4,500
TOTAL	1600	4,800	1600	4,800	1600	4,800	1600	4,800	1600	4,800	8,000	24,000

Table 20. Farm Service Crew

	FY	2022	FY 2	2023	FY:	2024	20	25	FY:	2026	TO	TAL
Province	Phy sical	Financial	Physical	Financial	Phy sical	Financial	Physical	Financial	Physical	Financial	Physical	Financial
	Target	Requirement	Target	Requirement	Target	Requirement	Target	Requirement	Target	Requirement	Target	Requirement
	(site)	(,000)	(site)	(000)	(site)	(000)	(site)	(000)	(site)	(000)	(site)	(000)
AKLAN	3	6,345	3	6,345	1	2,115	1	2,115	1	2,115	9	19,035
ANTIQUE	3	6,345	4	8,460	1	2,115			1	2,115	9	19,035
CAPIZ	2	4,230	1	2,115	1	2,115					4	8,460
GUIMARAS			1	2,115	1	2,115	1	2,115	1	2,115	4	8,460
LOLO	3	6,345	1	2,115	1	2,115	1	2,115	1	2,115	7	14,805
NEGROS OCC.	4	8,460	1	2,115	2	4,230	1	2,115	1	2,115	9	19,035
TOTAL	15	31,725	11	23,265	7	14,805	4	8,460	5	10,575	42	88,830

Table 21. Trades and Investment Fora

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TO	OTAL
PROVINCE	Physical Target (no)	Financial Requirement ('000)										
AKLAN	1	50	1	50	1	50	1	50	1	50	5	250
ANTIQUE	1	50	1	50	1	50	1	50	1	50	5	250
CAPIZ	1	50	1	50	1	50	1	50	1	50	5	250
GUIMARAS	1	50	1	50	1	50	1	50	1	50	5	250
ILOILO	1	50	1	50	1	50	1	50	1	50	5	250
NEGROS OCC.	1	50	1	50	1	50	1	50	1	50	5	250
RO	2	100	2	100	2	100	2	100	2	100	10	100
TOTAL	8	400	8	400	8	400	8	400	8	400	40	2,000

Table 22. Trade Fairs

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TO	OTAL
PROVINCE	Physical Target (no)	Financial Requirement ('000)										
AKLAN	1	150	1	150	1	150	1	150	1	150	5	750
ANTIQUE	1	150	1	150	1	150	1	150	1	150	5	750
CAPIZ	1	150	1	150	1	150	1	150	1	150	5	750
GUIMARAS	1	150	1	150	1	150	1	150	1	150	5	750
ILOILO	1	150	1	150	1	150	1	150	1	150	5	750
NEGROS OCC.	1	150	1	150	1	150	1	150	1	150	5	750
RO	2	300	2	300	2	300	2	300	2	300	10	1,500
TOTAL	8	1,200	8	1,200	8	1,200	8	1,200	8	1,200	40	6,000

Table 23. Research and Development

	FY 2022		FY	2023	FY	FY 2024		FY 2025		2026	TOTAL	
REGION VI	Physical Target (no)	Financial Requirement ('000)										
TOTAL	2	2,000	2	2,000	2	2,000	2	2,000	2	2,000	10	10,000

Table 24. Credit Program

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TO	OTAL
PROVINCE	Physical Target (no)	Financial Requirement ('000)										
AKLAN	4	5,000	4	5,000	1	1,000	1	1,000	1	1,000	11	13,000
ANTIQUE	4	5,000	4	4,000	1	1,000	1	1,000	2	3,000	12	14,000
CAPIZ	1	2,000	1	1,000	1	1,000					3	4,000
GUIMARAS			2	2,000	2	3,000	1	1,000	1	1,000	6	7,000
ILOILO	4	4,000	2	3,000	1	1,000	1	1,000	1	1,000	9	10,000
NEGROS OCC.	5	9,000	1	1000	2	2,000	1	1,000	1	1,000	10	14,000
TOTAL	18	25,000	14	16,000	8	9,000	5	5,000	6	7,000	51	62,000

Table 25. Farm to Market Roads

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TO	OTAL
PROVINCE	Physical Target (km)	Financial Requirement ('000)										
AKLAN	3	45,000	3	45,000	2	30,000	2	30,000	2	30,000	12	180,000
ANTIQUE	2	30,000	2	30,000							4	60,000
CAPIZ	3	45,000	7	105,000	2	30,000	7	105,000	4	60,000	23	345,000
GUIMARAS	1	15,000	1	15,000	1	15,000	1	15,000	1	15,000	5	75,000
ILOILO	1	15,000	1	15,000	0.5	7,500	0.2	3,000			2.7	40,500
NEGROS OCC.	3	45,000	3	45,000	3	45,000	3	45,000	3	45,000	15	225,000
TOTAL	13	195,000	17	255,000	8.5	127,500	13.2	198,000	10	150,000	61.7	925,500

Table 26. Trading Posts

	FY 20	022	FY	2024	TOTA	AL
PROVINCE	Physical Target (Ha)	Financial Requirement ('000)	Physical Target (Ha)	Financial Requirement ('000)	Physical Target (Ha)	Financial Requiremen t ('000)
AKLAN	1	1,000	1	1,000	2	2,000
ANTIQUE	1	1,000	1	1,000	2	2,000
CAPIZ	1	1,000	1	1,000	2	2,000
GUIMARAS	1	1,000	1	1,000	2	2,000
ILOILO	1	1,000	1	1,000	2	2,000
NEGROS OCC.	1	1,000	1	1,000	2	2,000
TOTAL	6	6,000	6	6,000	12	12,000

Table 27. Centers

	FY 202	24
PROVINCE	Physical Target (Ha)	Financial Requirement ('000)
AKLAN	1	2,000
ANTIQUE	1	2,000
CAPIZ	1	2,000
GUIMARAS	1	2,000
ILOILO	1	2,000
NEGROS OCC.	1	2,000
TOTAL	6	12,000

### ANNEX B. TARGET SITES AND BENEFICIARIES

Table 1. Capacity Building Training

	FY	2022	F	Y 2023	F	Y 2024	F	Y 2025	FY	2026	Т	OTAL
PROVINCE	NO. OF SCFOs/ COOPs	NO. OF FARMER- BENEFIACIARIE S	NO. OF SCFOs/ COOPs	NO. OF FARMER- BENEFIACIARIES								
AKLAN	18	90	18	90	18	90	18	90	18	90	90	450
ANTIQUE	18	90	18	90	18	90	12	60	12	60	78	390
CAPIZ	18	90	18	90	18	90	18	90	18	90	90	450
GUIMARAS	18	90	18	90	18	90	6	30	6	30	66	330
ILOILO	18	90	18	90	18	90	18	90	18	90	90	450
NEGROS OCC.	18	90	18	90	18	90	18	90	18	90	90	450
TOTAL	108	540	108	540	108	540	90	450	90	450	504	2,520

Table 2. Business Management Training

	F`	Y 2022	F	Y 2023	F\	Y 2024	F۱	Y 2025	FY	2026	_	ΓΟΤΑL
PROVINCE	NO. OF SCFOs/ COOPs	NO. OF FARMER- BENEFIACIARIES										
AKLAN	18	90	18	90	18	90	18	90	18	90	90	450
ANTIQUE	18	90	18	90	18	90	12	60	12	60	78	390
CAPIZ	18	90	18	90	18	90	18	90	18	90	90	450
GUIMARAS	18	90	18	90	18	90	6	30	6	30	66	330
ILOILO	18	90	18	90	18	90	18	90	18	90	90	450
NEGROS OCC.	18	90	18	90	18	90	18	90	18	90	90	450
TOTAL	108	540	108	540	108	540	90	450	90	450	504	2,520

Table 3. Skills Training

	F١	/ 2022	F`	Y 2023	F	Y 2024	F`	Y 2025	FY	2026	Т	OTAL
PROVINCE	NO. OF SCFOs/ COOPs	NO. OF FARMER- BENEFIACIARIES										
AKLAN	9	90	6	60	3	30	3	30	3	30	24	240
ANTIQUE	6	60	3	30	3	30	3	30	3	30	18	180
CAPIZ	6	90	3	30	3	30			3	30	15	150
GUIMARAS	3	30	3	30	3	30					9	90
ILOILO	6	60	6	60	3	30	3	30			18	180
NEGROS OCC.	9	90	6	60	6	60			3	30	24	240
TOTAL	39	390	27	270	21	210	9	90	12	120	108	1,080

Table 4. Coconut Agro-Technology Training

	FY	2022	F	Y 2023	F	Y 2024	F	Y 2025	FY	2026	Т	OTAL
PROVINCE	NO. OF SCFOs/ COOPs	NO. OF FARMER- BENEFIACIARIES										
AKLAN	10	10	10	10	10	10	10	10	10	10	50	50
ANTIQUE	10	10	10	10	10	10	10	10	10	10	50	50
CAPIZ	10	10	10	10	10	10	10	10	10	10	50	50
GUIMARAS	10	10	10	10	10	10	10	10	10	10	50	50
ILOILO	10	10	10	10	10	10	10	10	10	10	50	50
NEGROS OCC.	10	10	10	10	10	10	10	10	10	10	50	50
TOTAL	60	60	60	60	60	60	60	60	60	60	300	300

Table 5. Hybridization

PROVINCE	LOCATION	FARM-OWNER	TARGET AREA (Ha.)
Capiz	Badiangon, Pres. Roxas	Janet Pineda	10
	Ameligan, Pontevedra	Randy Regalado	10
lloilo	Miag-ao, Iloilo	UP Visayas	17
Negros Occ.	Caliban, Murcia	Alfred Apdo	5
	Mambagaton, Himamaylan	Jessie Efemio	15
TOTAL	5	5	57

Table 6. Integrated Coconut Farm Development Project

PROVINCE	LOCATION	COOPERATIVE	NO. OF BENEFICIARIES	TARGET AREA (Ha.)	FINANCIAL REQUIREMENT ('000)
Aklan	Antipolo, Ibajay	Antipolo SCFO	50	30	10,000
lloilo	San Jose, Tubungan	Tubungan CFA	210	30	10,000
TOTAL	2		260	60	20,000

Table 7. Compact Farm Development Project

PROVINCE	FY	MUNICIPALITY	AREA (Ha.)	SCFOs/COOPs	NO. OF SCFOs / COOPs SERVED	NO. OF BENEFI- CIARIES
CAPIZ	2022	PONTEVEDRA	40	Ameligan/ Cabugao/ Gabuc SCFO	3	30
	2023	PANAY	30	Buntod/ Binangig/ Hamul awon SCFO	3	20
		PRES. ROXAS	20	Aranguel/Pondol/Quiajo SCFO	3	20
		ROXAS CITY	10	Balijuagan SCFO/ Talon SCFO	2	5
	2024	PILAR	20	Dulangan/ Sn Fernando/Casanayan SCFO	3	10
		SAPIAN	20	Lonoy/Majanlud/Dapdapan SCFO	3	10
		IVISAN	10 Basiao/Balaring/A. Navarra SCFO		3	5
TOTAL			150		20	100
CAPIZ	2022	DUMALAG	30	AGRACA AR Coop	1	20
	2023	MAAYON	35	TQB SCFO	1	30
		CUARTERO	40	Agdahon/ Carataya/Lunayan SCFO	3	40
		DUMARAO	35	Bungsuan/Sgda Familia SCFO	2	30
	2024	PANITAN	40	Capagao/ Timpas/ SCFO	2	30
		PILAR	60	Sn Silvestre/Tabun-acan/ Yating SCFO	3	50
		PRES. ROXAS	60	Goce/ Badiangon/ Manoling/Bayuyan SCFO	4	50
		TAPAZ	60	SIDC TAMCO	1	50
TOTAL			360		17	300

Table 8. Organic Farm Development Project

PROVINCE	LOCATION	Name of SCFO/COOP	NO. OF BENEFICIARIES
lloilo	Lanciola, Sara	Lanciola SCFO	25
Negros Occ.	Enclaro,Binalbagan	PEACEPOND Farmers Association	50
TOTAL	2		75

Table 9. Seed Farm Development Project

PROVINCE	LOCATION	TARGET AREA (Ha.)	FINANCIAL REQUIREMENT ('000)		
AKLAN	Tambuan, Malinao	5	550		
CAPIZ	San Martin, Dumalag	8	1.155		
GUIMARAS	Nazaret, Buenavista	5	550		
NEGROS OCC.	Tabunan, Bago City	12	1.731		
TOTAL	4	30	3,986		

Table 10. Animal Integration

RVI	LARGE RUMINANT	SMALL RUMINANT	POULTRY	TOTAL
NO. OF CBOs SERVED	150	300	300	750
NO. OF INDIVIDUAL BENEFICIARIES	600	3,300	3,000	6,900

Table 11. Coconut Hub Project

PROVINCE	FY	LOCATION	COMMODITY	ORGANIZATIONs/COOPs	NO. OF BENEFICIARIES
Alden	2022	Antipolo, Ibajay	Coir & water	Antipolo SCFO	50
Aklan		Man-up, Altavas	Oil and water	Man-up Multi-Purpose Cooperative	140
Antique		Patria, Pandan	Oil & Coir	Patria Multi-Purpose Cooperative	187
7 111119440	Antique		Oil &Coir	Funda SCFO	50
Guimaras		Nazaret, Buenavista	Oil & Coir	Nazaret SCFO	100
lloilo		Loong, Concepcion	Coir & VCO	Northern Iloilo Multi-Crop Farmers Marketing Cooperative	135
Negros		Bacuyangan, Hinoba-an	Oil& Coir	Hinoban-on Entrepreneurs and Leaders Partnership	50
Occidental		Poblacion, Sagay	Oil &Coir	AKAY-SAGAY	70
TOTAL					782

Table 12. Direct Coconut Marketing Project

PROVINCE	FUNDING YEAR	LOCATION	ORGANIZATIONs/COOPs	NO. OF BENEFICIARIES
Aklan	2022	Janlud, Libacao	Janlud Small Coconut Farmers Association	51
ANIAII	2023	San Jose, Ibajay	San Jose Farmers Association	118
	2022	Union. Libertad	Goldensun Coco Planters Association	50
Antique		Anini-y	Igpalge Coco Farmers MPC	100
Antique	2023	Caluya	Masanag SCFO	50
		San Jose	Durog SCFO	50
Caniz*	2022	President Roxas	Dulangan Farmers Association	200
Capiz*	2023	Dumalag	AGRACA Agrarian Reform Cooperative	250
Guimaras	2023	Jordan	Guimaras Small Coconut Farmers Organization	500
lloilo	2022	Leon	Leon Small Coconut Farmers Marketing Cooperative	180
		Concepcion	Concepcion SCFO	135
Negros	2022	Hinoba-an	Hinoban-on Entrepreneurs and Leaders Partnership	50
Occidental	2024	Cauayan	Bajay Patol Agrarian Reform Cooperative	80
TOTAL		13		1,814

Table 13. Buko Processing Project

PROVINCE	LOCATION	NAME OF CBO	NO. OF BENEFICIARIES
Capiz	Pontevedra	Pontevedra Vendors Coop	150

Table 14. KAANIB Enterprise Development Project

	F	Y 2022	2		FY 202	3		FY 202	.4		FY 20	25		FY 202	26
PROVINCE	CBO NAME	TYPE OF FACILTY	NO. OF FARMER- BENEFIACIARIES	CBO NAME		NO. OF FARMER- BENEFIACIARIES	CBO NAME	TYPE OF FACILTY	NO. OF FARMER- BENEFIACIARIES	CBO NAME		NO. OF FARMER- BENEFIACIARIES	CBO NAME	TYPE OF FACILTY	NO. OF FARMER- BENEFIACIARIES
AKLAN	Ibao Coconut Farmers Org	VCO	88	Panayakan SCFO	VCO	50	Libas SCFO	Water	50	Buruanga Coconut Farmers	Coir	80	Batan RIC	Coir	80
	Nabas Coconut Farmers Ass'n	VCO		Ibao Coconut Farmers Org.		88									
ANTIQUE	Goldensun Coco Planters Ass'n, Inc.	VCO/ Vinegar	50	San Andres SCFO	Coir/ Shellcrafts	50	Igpalge Coconut Farmers	Coco based delicacies	50	Durog Coco Planters Ass'n.	Coco Sugar	50	Magsaysay SCFO	VCO/ Vinegar	50
	Masanag CFFA	Coir	50												
GUIMARAS				Agsanayan SCFO	VCO	55				Lanipe SCFO	coco suagr	50	Cabano SCFO	coco sugar	50
GUIMARAS				Sta Teresa SCFO	VCO	55									
ILOILO	Lemery SCFO	coco sugar	50	Agtatacay SCFO	VCO	50	Santiago SCFO	VCO	60	Batuan SCFO	coir	50	Quianan SCFO	coco sugar	60
NEGROS OCC.	Masulog SCFO	VCO	50	Nabulao SCFO	coir	50	Salamanc a SCFO	VCO	50	Elijan SCFO	VCO	50	GCARC	VCO	50
	Bug-ang SCFO	VCO	50												
TOTAL	7		453	7		398	4		210	5		280	5		290

Table 15. Farm Service Crew

PROVINCE	FUNDING YEAR	LOCATION	ORGANIZATION	NO. OF MEMBERS
		Antipolo, Ibajay	Antipolo SCFO	50
	2022	lbao, Lezo	lbao Coconut Farmers Org	88
		Buenasuerte, Nabas	Nabas Coconut Farmers Ass'n	115
		Man-up, Altavas	Man-up Multi-Purpose Cooperative	140
AKLAN	2023	San Jose, Ibajay	San Jose Farmers Association	118
		Panayakan, Tangalan	Panayakan SCFO	50
	2024	Libas, Banga	Libas SCFO	50
	2025	Alegria, Buruanga	Buruanga Coconut Farmers Ass'n	80
	2026	Mandong, Batan	Batan RIC	80
		Patria, Pandan	Patria Multi-Purpose Cooperative	187
	2022	Union, Libertad	Goldensun Coco Planters Ass'n, Inc.	50
		Masanag, Caluya	Masanag CFFA	50
		lgaplage, Anini-y	Igpalge Coco Farmers MPC	100
ANTIQUE	2023	Masanag, Caluya	Masanag SCFO	50
	2023	Durog, San Jose	Durog SCFO	50
		San Andres, Pandan	San Andres SCFO	50
	2024	lgpalge, Barbaza	Igpalge Coconut Farmers MPC	50
	2026	Magsaysay, Patnongon	Magsaysay SCFO	50
	2022	President Roxas	Dulangan Farmers Association	200
CAPIZ	2022	Ondoy, Ivisan	CASCOFAMCO	2000
CAFIZ	2023	Dumalag	AGRACA Agrarian Reform	250
	2024	Pontevedra	Pontevedra Vendors Coop	150
	2023	Jordan	Guimaras Small Coconut Farmers	500
GUIMARAS	2024	Nazaret, Buenavista	Nazaret SCFO	100
GUIIVIARAS	2025	Lanipe, Nueva Valencia	Lanipe SCFO	50
	2026	Cabano, San Lorenzo	Cabano SCFO	50
		Leon	Leon Small Coconut Farmers	180
	2022	Concepcion	Concepcion SCFO	135
		Lemery	Lemery SCFO	50
ILOILO	2023	Agtatacay, Dingle	Agtatacay SCFO	50
	2024	Santiago, Barotac Viejo	Santiago SCFO	60
	2025	Batuan, Balasan	Batuan SCFO	50
	2026	Quianan, San Joaquin	Quianan SCFO	60
		Bacuyangan, Hinoba-an	Hinoban-on Entrepreneurs and	50
	2022	Poblacion, Sagay	AKAY-SAGAY	70
	2022	Masulog, La Castellana	Masulog SCFO	50
		Bug-ang, Toboso	Bug-ang SCFO	50
NEGROS OCC.	2023	Nabulao, Sipalay	Nabulao SCFO	50
	2024	Caliling, Cauayan	Bajay Patol Agrarian Reform	80
	2024	Salamanca, Toboso	Salamanca SCFO	50
	2025	Elijan, Bago	Elijan SCFO	50
	2026	Bulata, Cauayan	GCARC	50
TOTAL		42		5793

Table 16. Farm to Market Road

		FY 2022			FY 2023		F	FY 2024			FY 2025			FY 2026	
PROVINCE	MUN.	BRGY	LENGTH (KM)	MUN.	BRGY	LENGTH (KM)	MUN.	BRGY	LENGTH (KM)	MUN.	BRGY	LENGTH (KM)	MUN.	BRGY	LENGTH (KM)
AKLAN	Lezo	lbao	1	Ibajay	Antipolo	3	Libacao	Julita	1	Balete	Calizo	2	Buruanga	Habana	2
ANLAN	Altavas	Man-up	2				Libacao	Guadalupe	1						
ANTIQUE	Anini-y	Igpalge	1	Tobias Fornier	Igbangcal C	1									
ANTIQUE	Hamtic	Casalngan	1	Anini-y	Milagrosa	1									
CAPIZ	Pres. Roxas	Badiangon	3	Ivisan	Cabugao-Malocloc	7	Sapian	Lonoy	2	Mambusao-Sapian	Bating- Pob. Sapian	7	Mambusao	Caidquid-Burias	4
GUIMARAS	Buenavista	Nazareth	1	Jordan	Sta. Teresa	1	Nueva Valencia	Napandong	1	San Lorenzo	Aguilar	1	Sibunag	Tanglad	1
ILOILO	Lemery	Anabo	0.5	Leon	Odong-odong	0.5	Balasan	Zaragosa	0.5	Sara	Lanciola	0.2			
ILOILO	Tubungan	Balicua	0.5	Balasan	Batuan	0.5									
NEGROS OCC.	Bago	Tabunan	3	Cauayan	Caliling	3	La Castellana	Masulog	3	Cauayan	Baclao	3	Cauayan	Tambad	3
TOTAL			13			17	·		8.5			13.2			10

#### TARGET BENEFICIARIES:

	FY	2022	F	Y 2023	F	Y 2024	F	Y 2025	FY	<sup>'</sup> 2026	Т	OTAL
PROVINCE	NO. OF SCFOs/ COOPs	NO. OF FARMER- BENEFIACIARIES										
AKLAN	5	250	10	800	8	400	4	350	4	300	31	2,100
ANTIQUE	2	100	2	150							4	250
CAPIZ	1	30	2	150	1	50	2	150	2	150	8	530
GUIMARAS	1	50	1	50	1	50	1	50	1	50	5	250
ILOILO	2	150	2	200	1	50	1	50			6	450
NEGROS OCC.	1	170	1	100	2	120	2	100	1	100	7	590
TOTAL	11	700	17	1,400	12	620	9	650	7	550	61	4,170

Table 17. Trading Posts

		FY 2022				FY 2024			
PROVINCE	MUNICIPALITY	BARANGAY	NO. OF SCFOs/ COOPs	NO. OF BENEFICIARIES	MUNICIPALITY	BARANGAY	NO. OF SCFOs/ COOPs	NO. OF BENEFICIARIES	
AKLAN	Malay	Poblacion	10	450	Kalibo	Nalook	15	600	
ANTIQUE	Anini-y	Magdalena	9	401	Bugasong	llaures	12	450	
CAPIZ	Pilar	Dulangan	4	200	Cuartero	Maindang	5	300	
GUIMARAS	Jordan	San Miguel	10	500	Buenavista	Sto. Rosario	8	800	
ILOILO	Tubungan	San Jose	10	500	Lemery	Poblacion	15	750	
NEGROS OCC.	Hinoba-an	Pook	13	650	Cauayan	Caliling	15	800	
TOTAL			56	2,701			70	5,850	

Table 18. Centers

PROVINCE	MUNICIPALITY	BARANGAY	NO. OF SCFOs/ COOPs	NO. OF BENEFICIARIES
AKLAN	lbajay	San Jose	50	2000
ANTIQUE	Hamtic	Funda	7	487
CAPIZ	Dumalag	San Martin	10	150
GUIMARAS	Buenavista	Nazaret	10	300
ILOILO	Balasan	Camambugan	10	500
NEGROS OCC.	Hinoba-an	Pook	22	1100
TOTAL			99	4,237

## ANNEX C. SUMMARY OF BENEFICIARIES (2022-2026)

	FY	2022	FY	2023	FY	2024	FY	2025	FY	2026	TO	TAL
PROVINCE	No. of CBOs served	No. of Individual Beneficiaries										
Social Protection	998	241,163	998	243,482	998	245,032	998	246,532	998	248,132	998	248,372
Organizing and Empowerment	315	1,530	303	1,410	297	1,350	249	1,050	252	1,080	1,416	6,420
Hybridization	22	1,137	22	1,137	22	1,137	22	1,137	22	1,137	110	5,685
Coconut-Based Farming Systems	165	1,885	180	2,225	188	3,295	168	3,410	168	3,410	869	14,225
Shared Facilities	233	4,176	230	4,441	222	3,240	220	2,980	221	3,040	1,126	17,877
Research, Marketing & Promotion	120	6,000	120	6,000	120	6,000	120	6,000	120	6,000	600	30,000
Credit Program	18	900	14	700	8	400	5	250	6	300	51	2,550
Infrastructure Development	67	3,401	17	1,400	181	10,707	9	650	7	550	281	16,708
TOTAL	1,938	260,192	1,884	260,795	2,036	271,161	1,791	262,009	1,794	263,649	5,451	341,837

#### FOR ONE (1) HECTARE COCONUT FARM

### **INCOME FROM COCONUT PRODUCTS**

STAKEHOLDERS	COST OF INPUTS	SELLING PRICE	GROSS RETURNS
WHOLE NUT			
FARMER			
Whole Nut		4	30,000
TRADER			
Husked Nut	30,000	6.50	48,750
TOTAL			78,750
COCO COIR & FIBER			
Farmer-whole nut		4	30,000
Trader-husked nut	30,000	6.50	48,750
Husk		0.30/husk	2,250
PROCESSOR	2,250		
Coir Dust		2,940/MT	4,630.5
Fiber		11,368/MT	7,673
TOTAL			93,303.9
CNO PROCESSING			
FARMER	14,894	24	36,000
Copra	14,894	24	36,000
TRADER			
Copra	36,000	28	42,000
COPRA PROCESSORS			
CNO	42,000	34.3/kg	50,439
CXP		9.56/kg	5,556.75
TOTAL			133,996
CNO TO CME	·		
CME	31,385	43/L	43,361.20
Glycerin		49.30/kg	6,315
HUSKED NUTS TO VCO & C	OCO WATER		
VCO	48,750	700/L	420,000
Coco Water		130/L	195,000
TOTAL			615,000
YOUNG NUTS			
FARMER TARDER		10/nut	75,000
VENDOR	75,000	25/nut	187,500
RESELLER	75,000	45/nut	337,500
COCOWATER	75,000	130/L	195,000
TOTAL			795,000

Source: PCA Region XII Roadmap, Dr. J.B. Sangalang, December 2020

#### FARM INCOME COMPARISON OF LOCAL AND HYBRID VARIETY

(1 HECTARE FARM)	LOCAL TALL VARIETY	HYBRID VARIETY
No. of Trees	143	143
Ave. Nut/Tree	65	150
Ave. Production/Year	9,295	21,450
Copra (kg)	2,323	5,362
Copra Sales (35/kg)	81,305	187,670

#### MONOCROPPING VS DIVERSIFIED FARMING

FARM INCOME SOURCES	GROSS INCOME	COST OF PRODUCTION	NET INCOME
Coconut monocrop (1Ha)			
Whole Nut	22,500.00	980.00	21,520.00
Copra + charcoal + husk	36,475.00	13,570.00	22,905.00
Intercrops (ha)			
Cacao (wet beans)	94,630.00	25,930.00	68,700.00
Coffee (dry beans)	122,543.00	24,543.00	98,000.00
Various coconut & intercrops, poultry, fishery, livestock products (CBDF)	301,998.40	61,201.60	258,348.35

Source: PCA Region XII Roadmap, Dr. J.B. Sangalang, December 2020

#### ANNEX E. CRITERIA SETTING FOR CFIDP PROGRAMS

Hybridization	Shared Facilities	CBFS	Organization and Strengthening of CBOs	Support System/Needs
<ul> <li>NCFRS-registered</li> <li>Available and Suitable Areas for Hybrid Planting</li> <li>Supply need of the Industry in the Region</li> <li>Industry Demand Market Prospects</li> <li>Public and Private Partnership Investments</li> <li>Farmer-beneficiaries interest and capacity</li> </ul>	<ul> <li>NCFRS-registered</li> <li>High level of Maturity of CBOs</li> <li>CBO's Commitment and Experience</li> <li>Land ownership of CBOs</li> <li>Supply Availability and Sustainability</li> <li>Accessibility to transport inputs and products</li> <li>Availability of operating capital (equity or borrowed)</li> <li>Market availability</li> <li>Availability of labor</li> <li>Availability of potable water and electricity</li> <li>Environmental compliance</li> </ul>	<ul> <li>NCFRS-registered</li> <li>Maturity of CBOs</li> <li>Accessibility to transport inputs and products</li> <li>Farmer's Commitment and Experience</li> <li>Cluster of farmers / CBOs</li> <li>Market availability</li> <li>Availability of labor</li> <li>Availability of inputs, water supply, and electricity</li> <li>Livestock</li> <li>Suitability</li> <li>Intercrops</li> <li>Site suitability</li> <li>Priority crops based from regional and provincial development plans</li> </ul>	<ul> <li>NCFRS-registered</li> <li>Organization</li> <li>No CBO affiliation</li> <li>Strengthening of CBOs</li> <li>Non-operational CBO</li> <li>No resource management</li> <li>No social enterprise</li> <li>Low financial performance</li> <li>No alliance building and Social Responsibility</li> </ul>	<ul> <li>Capacity Building</li> <li>Skills Training</li> <li>Enterprise Management Skills</li> <li>Labor Requirement</li> <li>Credit Facilities</li> <li>Social Protection</li> <li>Policies</li> </ul>

## ANNEX F. NATIONAL COCONUT FARMERS REGISTRY SYSTEM (NCFRS) FORM

COCONUT TREES Variety
1-Laguna Tall,
2-Tagnanan Tall,
3-Tacunan Dwarf,
4-Catigan Dwarf,
5-Makapuno

4-Irregular, 5-Others, specify FARM INCOME TYPES: 1

5-Makapuno 6-PCA 15-1, **7**-PCA 15-2, 8-Others specific 8-Others, specify Planting Pattern 13
1-Triangular, 2-Square, 3-Irregular, 4-Triple Planting, 5-Others, specify Planting Distance 1-8x8, 2-9x9, 3-10x10, 4-Irregular

FARM INCOME TYPES: 10
Coconut Products
1-Copra, 2-Whole Nut,
3-Buko, 4-Others, specify
Food By-Products
5-VCO, 6-Sugar, 7-Vinegar,
8-Tuba, 9-Others, specify
Non-Food By-Products
10-Huxk, 11-Shell,
12-Others, specify
Intercroos

12-others, specify Intercrops 13-corffee, 14-caco, 13-corn, 16-vegetables, Other Crops 18-Rice, 19-others, specify Livestock/Poultry 20-carabao, 21-cattle, 22-lej, 23-Goat, 24-chicken, 23-others, specify

1-Farm Labor, 2-Marketing, 3-Farm Inputs, 4-Others, specify

4-Ornamental, 5-Farm Mulching,

HUSKS UTILIZATION: 1 1-Fuel for Copra Making, 2-Household Fuel, 3-Handicraft,

5-Farm Mulching,
6-Wasted,
7-Others, specify
SHELL UTILIZATION:
13-Yeel for Copra Making,
3-Handicrafuel,
3-Handicrafuel,
6-Wasted,
7-Others, specify
WATER UTILIZATION:
11
2-Wasted,
3-Others, specify
WHOM SOLD (a):

WHOM SOLD (A):

1-Picked-up by Buyer

2-Delivered to Buyer,

3-Direct to Processor,

4-Direct to Exporter;

5-Others, specify

4-Others, specify
Lland Preparation,
2-Planting,
3-Cultivation,
4-Harvesting,
5-Farm Maintenance,
6-Copra Making,
7-Dehusking,
6-Drying

6-Drying, 7-Charcoal Making, 8-Others, specify

CAFC/MAFC CHAIRMAN

WHERE SOLD (B):

1-Trader within the Brgy,
2-Trader within the Mun,
3-Trader in Neighboring City,
4-Others, specify

REVISED VERSION IMSU-11-2020	PART II, FARM PROFILE
NCFRS ENROLLMENT FORM NATIONAL COCONUT FARMERS' REGISTRY SYSTEM (NCFRS) REFERENCE /	Land-Holding Owner Owner-Tiller Grower Tenant Tenant-Worker Worker-Laborer Others Status* Farm Location*: Prov.: Mun/City: Brgy:  FOR OWNER or OWNER-TILLER   GROWER   TENANT or TENANT-WORKER**   OTHERS  **J For Tenant or Tenant-Worker with ABSENTEE OWNER only
CONTROL NO.: New Existing m m d d y y y y	Area (in Hectares)* GAP Certified* Y N
Write legibly and neatly (not in cursive handwriting)  Items with * are mandatory fields and must not be left blank	Area Classification* Inland-Upland Inland-Flat Coastal-Upland Coastal-Flat  NOTE: PUT ONLY THE EQUIVALENT NUMBER/S ON QUESTIONS WITH CHOICES. REFER TO VALUES ON RIGHT.
PART I. PERSONAL INFORMATION	COCONUT TREES*
NAME OF FARMER* Lastname (LN) Firstname (FN) Middle Name (MN) Extension Name or Suffix (EN)  LN	Variety Year Planted Planting Pattern Planting Distance No. of Trees Ave.Nut/Tree/Year
ADDRESS*  DATE OF BIRTH*: SEX*  M F	
HOUSE / LOT / BLDG.NO. STREET / SITIO / SUBD. BARANGAY m m d d y y y y PLACE OF MUNICIPALITY / CITY PROVINCE REGION BIRTH	FARM INCOMES / EXPENSES*  Type  Quantity of Produce
CIVIL STATUS* Single Married Widowed Separated With Gov't. ID?* N ID Type ID No. Separated With Gov't. ID?* On ID Type ID No. Separated With Gov't. ID?* On ID Type ID No. Separated ID Sep	
Mother's Maiden Name Lastname (LN) Firstname (FN) Middle Name (MN) Extension Name or Suffix (EN)	Types of Processing Dryer, Specify Charcoal Kiln Decort. Machine Others,
LN FN MN EN	Distance of Farm to Market:kms. Coco Harvesting Cycle:l.ess than 45 days45 days60 days90 days90 days
LNFNMIY NY NY	Percent Husks Utilization of Shell Coconut Parts: Water
LN FN MI	Whom and Where Products Where Products Where Products Where Products Where Products Where Products
CHILDREN: Use separate sheet if necessary.  SEX (M/F) DATE OF BIRTH Works in Civil Coco Farm: Status:	are Sold?
1. LN FN MI M _ F	OWNERSHIP DOCUMENT*:  Certificate of Land Transfer  Co-ownership CLOA  Certificate of Title or Regular Title  Emancipation Patent  Agricultural sales patent  Certificate of Ancestral Domain Title
2. LN FN MI M F	Individual Certificate of Land Homestead patent Certificate of Ancestral Land Title
4. LN FN MI M F	Ownership Award (CLOA) Free Patent Tax Declaration  Collective CLOA Extrajudicial Partition Deed of Sale DAR ID
5. LN FN MI M F	For TENANT or TENANT-WORKER only: Write the Name of Farm Owner.  For FARM WORKER-LABORER only: Write the Name of Owner or Tenant you are working for.
Person to Notify in Case of Emergency: LN FN MI Contact No.:	NAME OF OWNER or TENANT*: Lastname (LN) Firstname (FN) Middle Name (MN) Extension Name or Suffix (EN)
HOUSEHOLD HEAD?* Yes No If No, Indicate Name of Household Head. Relationship: No. of Household Members?	LN         FN         MN         EN         FN           Farm Location*: Prov.:         Mun/City:         Brgy:         Brgy:
LN FN MN EN  Current Occupation/Profession aside from Coco Farming * Year Started in this Occu./Prof Monthly Income	FOR TENANT-WORKER   FARM WORKER-LABORER   OTHERS ONLY Others, specify:
Beneficiary of Agrarian Reform* Yes No Since When (Indicate Year):	Kind of Work: 1 2 3 4 5 6 7  Monthly Income:*
Beneficiary of any Program 4Ps SAP Insurance Others If yes, specify:	Number of Days Working on Coconut Farm: In a Week In a Month In a Year In a Year In a Honth In a Year In a Week In a Month In a Year In a Year In a Month In a Year In a Year In a Month In a Year
Yes No Year/s Participated Member of an Indigenous Group? Yes No If yes, specify:	I hereby declare that all information indicated above are true and correct, and that they may be used by Philippine Goconut Authority for the purposes of registration to the KDRS and other legitimate interests of the Authority pursuant to its mandates. The personal information in provide in this form is given on my own volition. I understand and agree to the intended purpose of the information being given and authorise PCA or its official agents to handle, process and store said information for the intended purpose subject to compliance with \$10.73 or the Data Philippine (Nava) of the Compliance of
Beneficiary of any PCA Programs/Projects   Year Participated* Yes No  Intervention/s   Seedlings   Fertilizers   Incentives   Intercrops   Livestock   Equipment   Training   Others	Date Printed Name of Applicant Signature of Applicant Thumbmark
Year/s Participated   Pertilizers   Intertrives   Intertrops   Livestock   Equipment   Training   Others	VERIFIED TRUE AND CORRECT BY:
Membership in Coco Farmers Assoc/Coop?*  Year started in Coco Farming  Coco Farming	BONATURE ABOVE PRINTED NAME: CATE  CAFC/MAFC CHARMAN  CITY/MUNICIPAL AGRIC. OFFICE PCA AGRICULTURIST/DIV. CHIEF  CAFC/MAFC CHARMAN
NUMBER OF COCONUT FARM PARCEL OWNED, TENANTED, OR WORKED FOR?* (CHECK BOX/ES AND INDICATE NUMBER/S)	The collection of personal information is for documentation, planning, reporting and processing purposes in availing agricultural related interventions. Processed data shall only be shared to partner agencies for planning, reporting and other use in accordance to the mandate of the agency. This is in compliance with the Data Sharing Policy of PCA. You have the right to ask for a copy of your point ald stat hat we hold about you
Owner Owner-Tiller Grower Tenant Tenant-Worker Worker-Laborer Others TOTAL PARCEL	as well as to ask for it to be corrected if you think it is wrong. To do so, please contact PCA Hotline:  Interviewed  Encoded
	by: SIGNATURE ABOVE PRINTED NAME / DATE SIGNATURE ABOVE PRINTED NAME / DATE
NATIONAL COCONUT FARMERS' REGISTRY SYSTEM (NCFRS)	VERIFIED TRUE AND CORRECT BY:
ENROLLMENT CLIENT'S COPY    Date:	
LAST NAME FIRST NAME MIDDLE NAME SUFFIX	SIGNATURE ABOVE PRINTED NAME / DATE SIGNATURE SIGN
THIS FORM IS NOT FOR SALE	For more information, please contact:

**Front** Back

ANNEX G. STAKEHOLDERS CONSULTATION MEETINGS

Province	Date Conducted	Total Number of Participants
AKLAN	October 21, 2020	17
ANTIQUE	October 30, 2020 November 27, 2020	31
CAPIZ	October 30, 2020	26
GUIMARAS	November 13, 2020	44
ILOILO	November 13, 2020	16
NEGROS OCC	November 20, 2020	23
	July 08, 2020 / September 22, 2020	16
DO.	January 13, 2021	21
RO	February 24, 2021	17
	March 23, 2021	14
	April 28, 2021	12
	May 26, 2021	8

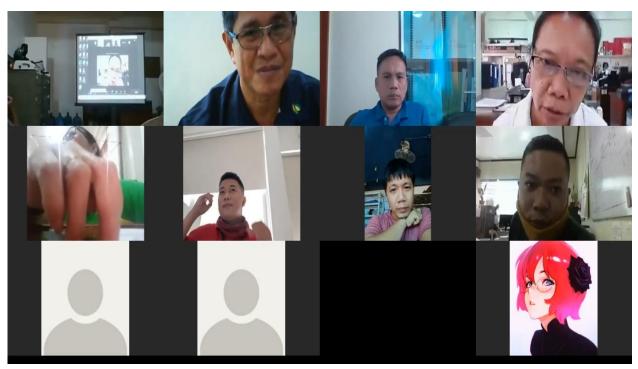
### STAKEHOLDERS CONSULTATION CY 2020



Regional Coconut Industry Stakeholders Meeting, July 08, 2020.



Regional Coconut Industry Stakeholders Meeting, September 22, 2020.



Provincial Stakeholders Forum of Aklan Province, October 21, 2020.



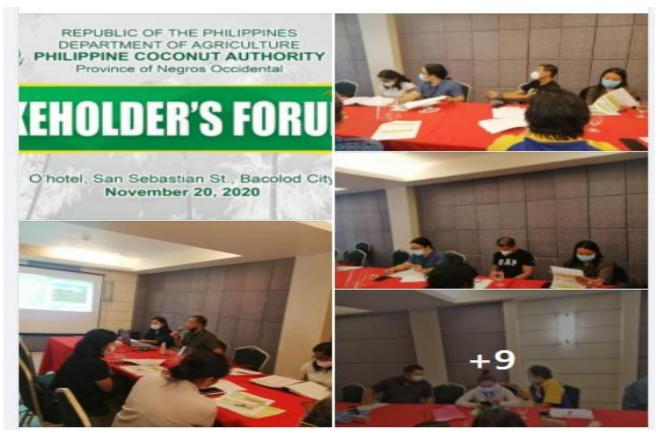
Provincial Stakeholders Forum of Antique Province, October 30, 2020.



Provincial Stakeholders Forum of Antique Province, November 27, 2020.



Provincial Stakeholders Forum of Guimaras Province, November 13, 2020.

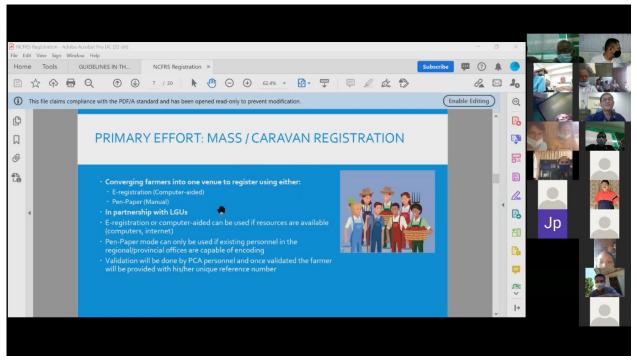


Provincial Stakeholders Forum of Negros Occidental Province, November 20, 2020.

#### STAKEHOLDERS CONSULTATION CY 2021



CY 2021 1st Regional Coco Farmers & Industry Stakeholders' Forum, January 13, 2021.



Coconut Farmers, Consultation/Meeting re: RA 11524, March 23, 2021.

## **REFERENCES**

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PCA Oil Palm and Other Special Concerns Division, 2021 NCFRS Database

2021 PCA Registrants

2020 Inventory of Active SCFOs and Cooperatives

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